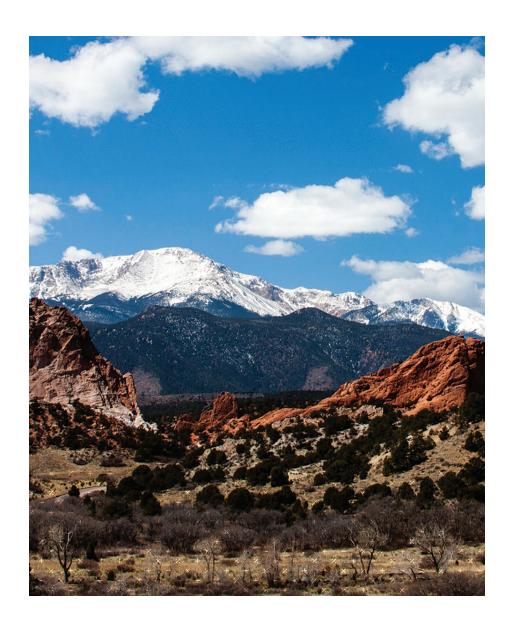




# Bankers' Index

AN ANALYSIS OF COLORADO COMMUNITY BANKS



The Bankers' Index is published by the

Moss Adams. For more information on the data

presented in this report, contact

fi@mossadams.com.

# Colorado

#### DENVER

1999 Broadway Suite 4000 Denver, CO 80202 (303) 298-9600

## ASSET SIZE DEFINITION

Group A \$0-\$250 million

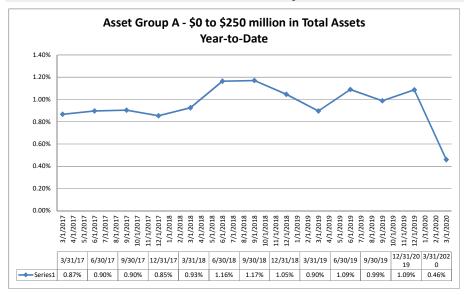
Group B \$251 million-\$500 million

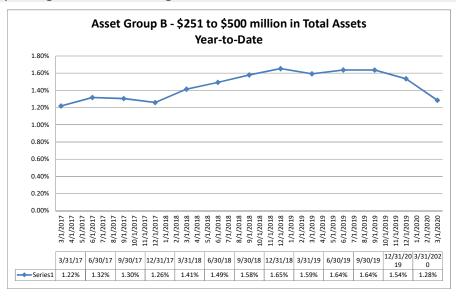
Group C \$501 million-\$1 billion

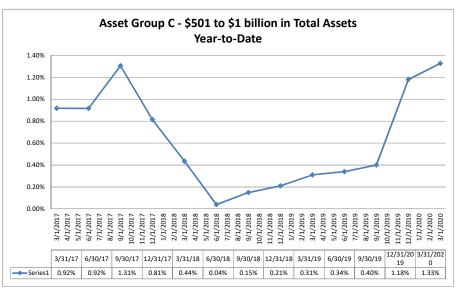
Group D Over \$1 billion

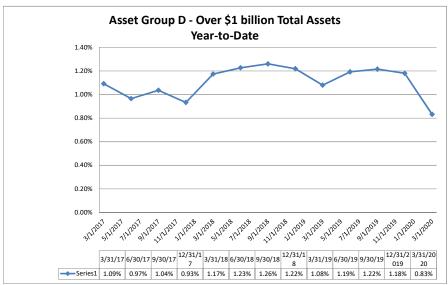
Performance Analysis

#### Summary Trends of Historical Asset Group Averages: Return on Average Assets





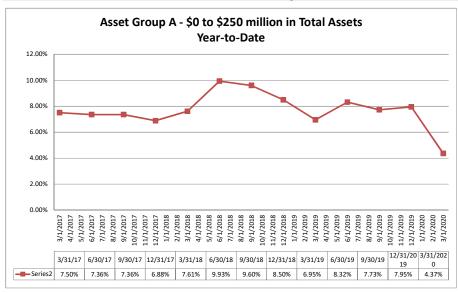


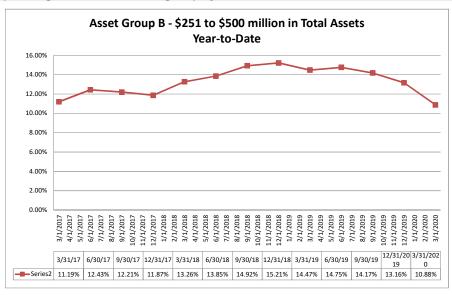


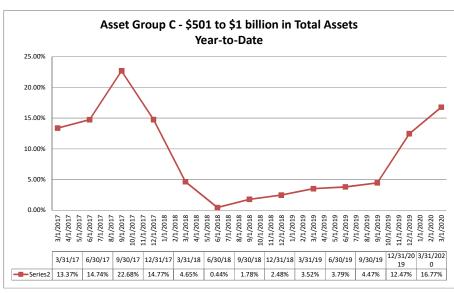
Source: SNL Financial

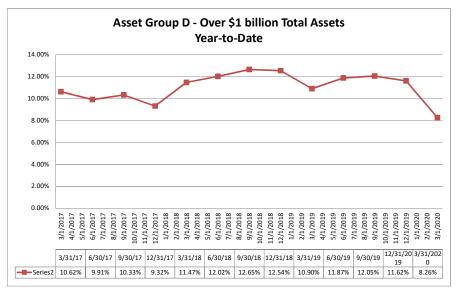
Note: Report includes only bank-level data.

#### Summary Trends of Historical Asset Group Averages: Return on Average Equity









Source: SNL Financial

Note: Report includes only bank-level data.

| set Group A - \$0 to \$250 million in total asset   | ts   |   |  |   |  |  |   |   |   |  |  |
|---|--|---|--|---|--|--|---|---|---|--|--|
| Young Americans Bank<br>First National Bank of Fleming<br>Colorado National Bank<br>McClave State Bank<br>Champion Bank<br>Bank of Burlington | \$20,751<br>\$23,684<br>\$24,261<br>\$44,465<br>\$64,021<br>\$65,702 | (\$297)<br>\$44<br>(\$629)<br>\$175<br>\$281<br>\$196 | (5.73%)<br>0.77%<br>(10.66%)<br>1.56%<br>1.72% | (77.65%)<br>5.93%<br>(43.51%)<br>11.79%<br>7.40%<br>8.96% | 339.52%<br>74.21%<br>291.77%<br>54.06%<br>68.85%<br>64.32% | \$75<br>\$77<br>\$106<br>\$73<br>\$108<br>\$62 | (\$297)<br>\$44<br>(\$629)<br>\$175<br>\$281<br>\$196 | (5.73%)<br>0.77%<br>(10.66%)<br>1.56%<br>1.72%<br>1.29% | (77.65%)<br>5.93%<br>(43.51%)<br>11.79%<br>7.40%<br>8.96% | 339.52%<br>74.21%<br>291.77%<br>54.06%<br>68.85%<br>64.32% | \$75<br>\$77<br>\$106<br>\$73<br>\$108<br>\$62 |
| Rocky Mountain Bank & Trust   | \$71,790   | \$190<br>\$190  | 1.05%  | 9.36%   | 76.91%   | \$69   | \$190<br>\$190  | 1.05%   | 9.36%   | 76.91%   | \$69   |
| First Colorado National Bank  | \$73,040   | (\$354)   | (1.90%)  | (8.02%)   | 216.83%  | \$80   | (\$354)   | (1.90%)   | (8.02%)   | 216.83%  | \$80   |
| Fowler State Bank   | \$87,408   | \$326   | `1.51%   | 10.13%  | 41.98%   | \$70   | \$326   | `1.51%  | 10.13%  | 41.98%   | \$70   |
| Pikes Peak National Bank  | \$91,996   | \$1   | 0.00%  | 0.03%   | 100.11%  | \$71   | \$1   | 0.00%   | 0.03%   | 100.11%  | \$71   |
| Century Savings and Loan Association  | \$94,212   | \$52  | 0.23%  | 1.50%   | 87.91%   | \$91   | \$52  | 0.23%   | 1.50%   | 87.91%   | \$91   |
| Gunnison Savings and Loan Association<br>Cache Bank & Trust   | \$99,197   | \$119   | 0.48%  | 3.78%   | 79.61%   | \$66   | \$119   | 0.48%   | 3.78%   | 79.61%   | \$66   |
| Del Norte Bank  | \$100,861<br>\$100.915   | (\$110)<br>\$207                                      | (0.42%)<br>0.82%                               | (3.03%)<br>8.69%  | 124.96%<br>73.59%  | \$108<br>\$86                                  | (\$110)<br>\$207                                      | (0.42%)<br>0.82%  | (3.03%)<br>8.69%  | 124.96%<br>73.59%  | \$108<br>\$86                                  |
| Park State Bank & Trust   | \$104,036  | \$331   | 1.29%  | 11.95%  | 77.96%   | \$78   | \$331   | 1.29%   | 11.95%  | 77.96%   | \$78   |
| First National Bank, Cortez   | \$105,615  | \$252   | 0.97%  | 8.35%   | 73.18%   | \$70   | \$252   | 0.97%   | 8.35%   | 73.18%   | \$70   |
| Farmers State Bank of Brush   | \$108,914  | \$460   | 1.68%  | 8.64%   | 53.57%   | \$70   | \$460   | 1.68%   | 8.64%   | 53.57%   | \$70   |
| State Bank  | \$111,929  | \$386   | 1.44%  | 9.48%   | 60.97%   | \$60   | \$386   | 1.44%   | 9.48%   | 60.97%   | \$60   |
| Rio Grande Savings and Loan Association   | \$112,817  | \$96  | 0.34%  | 3.16%   | 88.25%   | \$73   | \$96  | 0.34%   | 3.16%   | 88.25%   | \$73   |
| Evergreen National Bank   | \$116,655  | \$126   | 0.43%  | 4.41%   | 90.20%   | \$86   | \$126   | 0.43%   | 4.41%   | 90.20%   | \$86   |
| Gunnison Bank and Trust Company   | \$116,883<br>\$119,600   | \$557   | 1.87%  | 18.75%  | 58.40%<br>91.61%   | \$68<br>\$70                                   | \$557<br>(\$140)                                      | 1.87%   | 18.75%  | 58.40%<br>91.61%   | \$68<br>\$70                                   |
| Citizens State Bank of Ouray<br>First National Bank of Hugo   | \$119,600<br>\$123,959   | (\$140)<br>\$426                                      | (0.48%)<br>1.41%                               | (4.77%)<br>11.47%   | 63.96%   | \$70<br>\$84                                   | (\$140)<br>\$426                                      | (0.48%)<br>1.41%  | (4.77%)<br>11.47%   | 63.96%   | \$70<br>\$84                                   |
| Community State Bank  | \$129,889  | \$594   | 1.81%  | 13.65%  | 53.15%   | \$89   | \$594   | 1.81%   | 13.65%  | 53.15%   | \$89   |
| Bank of Estes Park  | \$131.967  | \$426   | 1.30%  | 11.70%  | 67.00%   | \$83   | \$426   | 1.30%   | 11.70%  | 67.00%   | \$83   |
| Native American Bank, National Association  | \$139,981  | \$70  | 0.20%  | 1.84%   | 92.47%   | \$106  | \$70  | 0.20%   | 1.84%   | 92.47%   | \$106  |
| Home Loan State Bank  | \$141,267  | \$318   | 0.94%  | 11.13%  | 70.30%   | \$83   | \$318   | 0.94%   | 11.13%  | 70.30%   | \$83   |
| Mountain View Bank of Commerce  | \$141,415  | \$166   | 0.48%  | 5.50%   | 78.86%   | \$127  | \$166   | 0.48%   | 5.50%   | 78.86%   | \$127  |
| Colorado Bank and Trust Company of La Junta   | \$150,532  | \$685   | 1.87%  | 17.95%  | 59.09%   | \$95   | \$685   | 1.87%   | 17.95%  | 59.09%   | \$95   |
| Wray State Bank   | \$159,026  | \$377   | 0.96%  | 8.21%   | 65.58%   | \$84   | \$377   | 0.96%   | 8.21%   | 65.58%   | \$84   |
| Equitable Savings and Loan Association  | \$166,033  | \$227   | 0.55%  | 3.40%   | 79.65%   | \$56   | \$227   | 0.55%   | 3.40%   | 79.65%   | \$56   |
| Redstone Bank   | \$172,353  | \$332   | 0.81%<br>2.69%                                 | 5.03%   | 69.57%<br>48.11%   | \$139  | \$332   | 0.81%<br>2.69%  | 5.03%<br>22.20%   | 69.57%<br>48.11%   | \$139  |
| North Valley Bank<br>First Pioneer National Bank  | \$177,290<br>\$189,894   | \$1,217<br>\$627                                      | 2.69%<br>1.35%                                 | 22.20%<br>9.28%   | 48.11%<br>51.92%   | \$87<br>\$84                                   | \$1,217<br>\$627                                      | 2.69%<br>1.35%  | 22.20%<br>9.28%   | 48.11%<br>51.92%   | \$87<br>\$84                                   |
| Flatirons Bank  | \$192,648  | \$583   | 1.23%  | 12.20%  | 68.01%   | \$109  | \$583   | 1.23%   | 12.20%  | 68.01%   | \$109  |
| FMS Bank  | \$203,620  | \$364   | 0.73%  | 7.12%   | 71.96%   | \$105  | \$364   | 0.73%   | 7.12%   | 71.96%   | \$105  |
| High Plains Bank  | \$210,412  | \$723   | 1.43%  | 14.18%  | 67.19%   | \$88   | \$723   | 1.43%   | 14.18%  | 67.19%   | \$88   |
| First National Bank in Trinidad   | \$210,488  | \$139   | 0.27%  | 2.03%   | 91.67%   | \$59   | \$139   | 0.27%   | 2.03%   | 91.67%   | \$59   |
| Integrity Bank & Trust  | \$217,838  | \$495   | 0.92%  | 10.29%  | 73.14%   | \$90   | \$495   | 0.92%   | 10.29%  | 73.14%   | \$90   |
| Bank of Denver  | \$237,111  | \$526   | 0.88%  | 8.83%   | 74.67%   | \$87   | \$526   | 0.88%   | 8.83%   | 74.67%   | \$87   |
| Mountain Valley Bank  | \$244,386  | \$458   | 0.75%  | 7.66%   | 68.81%   | \$83   | \$458   | 0.75%   | 7.66%   | 68.81%   | \$83   |
| Average of Asset Group A  | \$126,801  | \$269   | 0.46%  | 4.37%   | 87.90%   | \$84   | \$269   | 0.46%   | 4.37%   | 87.90%   | \$84   |
|   |  |   |  |   |  |  |   |   |   |  |  |

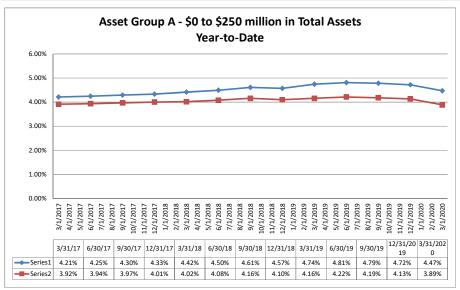
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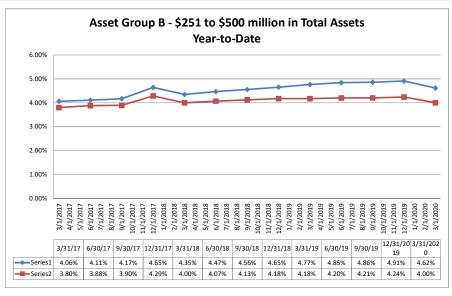
| Performance Analysis   |                             |                              |                             |                             | March 31,                     | 2020                             |                              |                             | Run                         | Date: Ma                      | y 29, 2020                       |
|--|-----------------------------|------------------------------|-----------------------------|-----------------------------|-------------------------------|----------------------------------|------------------------------|-----------------------------|-----------------------------|-------------------------------|----------------------------------|
|  | As of Date                  |                              |                             | Quarter to Date             |                               |                                  |                              |                             | Year to Date                |                               |                                  |
|  | Total Assets (\$000)        | Net Income<br>(Loss) (\$000) | Return on Avg<br>Assets (%) | Return on<br>Avg Equity (%) | Efficiency Ratio<br>(FTE) (%) | Salary Exp/<br>Employees (\$000) | Net Income<br>(Loss) (\$000) | Return on Avg<br>Assets (%) | Return on<br>Avg Equity (%) | Efficiency Ratio<br>(FTE) (%) | Salary Exp/<br>Employees (\$000) |
| Region Institution Name  |                             |                              |                             |                             |                               |                                  |                              |                             |                             |                               |                                  |
| Asset Group B - \$251 to \$500 million in total a                      | ssets                       |                              |                             |                             |                               |                                  |                              |                             |                             |                               |                                  |
| Farmers Bank<br>First American State Bank                              | \$258,785<br>\$260,432      | \$1,242<br>\$476             | 1.94%<br>0.72%              | 14.76%<br>8.21%             | 51.07%<br>74.95%              | \$114<br>\$146                   | \$1,242<br>\$476             | 1.94%<br>0.72%              | 14.76%<br>8.21%             | 51.07%<br>74.95%              | \$114<br>\$146                   |
| First FarmBank   | \$260,432<br>\$262,728      | \$489                        | 0.75%                       | 8.50%                       | 74.95%<br>72.96%              | \$146<br>\$81                    | \$476<br>\$489               | 0.75%                       | 8.50%                       |                               | \$81                             |
| Dolores State Bank   | \$264,205                   | \$930                        | 1.40%                       | 9.40%                       | 55.05%                        | \$84                             | \$930                        | 1.40%                       | 9.40%                       | 55.05%                        | \$84                             |
| Alamosa State Bank<br>Verus Bank of Commerce                           | \$266,497<br>\$272,534      | \$1,127<br>\$450             | 1.76%<br>0.66%              | 16.08%<br>5.23%             | 50.52%<br>58.31%              | \$83<br>\$332                    | \$1,127<br>\$450             | 1.76%<br>0.66%              | 16.08%<br>5.23%             | 50.52%<br>58.31%              | \$83<br>\$332                    |
| 5Star Bank   | \$277,604                   | \$495                        | 0.71%                       | 4.87%                       | 55.73%                        | \$101                            | \$495                        | 0.71%                       | 4.87%                       | 55.73%                        | \$101                            |
| San Luis Valley Federal Bank   | \$287,500                   | \$624                        | 0.88%                       | 5.22%                       | 75.17%                        | \$80                             | \$624                        | 0.88%                       | 5.22%                       | 75.17%                        | \$80                             |
| Farmers State Bank of Calhan<br>Solera National Bank                   | \$294,994<br>\$300,276      | \$924<br>\$755               | 1.30%<br>1.02%              | 11.59%<br>7.63%             | 65.51%<br>48.48%              | \$82<br>\$96                     | \$924<br>\$755               | 1.30%<br>1.02%              | 11.59%<br>7.63%             | 65.51%<br>48.48%              | \$82<br>\$96                     |
| High Country Bank  | \$302,531                   | \$922                        | 1.28%                       | 12.33%                      | 63.44%                        | \$84                             | \$922                        | 1.28%                       | 12.33%                      | 63.44%                        | \$84                             |
| First Southwest Bank<br>Frontier Bank                                  | \$331,440<br>\$331,493      | \$701<br>\$1,721             | 0.84%<br>2.17%              | 8.42%<br>19.23%             | 72.51%<br>46.09%              | \$69<br>\$75                     | \$701<br>\$1,721             | 0.84%<br>2.17%              | 8.42%<br>19.23%             | 72.51%<br>46.09%              | \$69<br>\$75                     |
| Timberline Bank  | \$331,493<br>\$332,318      | \$202                        | 0.25%                       | 2.73%                       | 86.29%                        | \$15<br>\$112                    | \$1,721<br>\$202             | 0.25%                       | 2.73%                       | 86.29%                        | \$112                            |
| Yampa Valley Bank  | \$333,319                   | \$1,959                      | 2.45%                       | 24.31%                      | 52.34%                        | \$89                             | \$1,959                      | 2.45%                       | 24.31%                      | 52.34%                        | \$89                             |
| Stockmens Bank<br>Legacy Bank  | \$376,297<br>\$386,531      | \$907<br>\$1,741             | 1.00%<br>1.87%              | 9.52%<br>11.76%             | 60.04%<br>47.86%              | \$55<br>\$86                     | \$907<br>\$1,741             | 1.00%<br>1.87%              | 9.52%<br>11.76%             | 60.04%<br>47.86%              | \$55<br>\$86                     |
| First National Bank of Las Animas                                      | \$395,750                   | \$2,268                      | 2.39%                       | 17.95%                      | 48.85%                        | \$78                             | \$2,268                      | 2.39%                       | 17.95%                      | 48.85%                        | \$78                             |
| Bankers' Bank of the West  | \$407,047                   | \$812                        | 0.77%                       | 6.49%                       | 81.81%                        | \$129                            | \$812                        | 0.77%                       | 6.49%                       | 81.81%                        | \$129                            |
| Pueblo Bank and Trust Company<br>Eastern Colorado Bank                 | \$448,503<br>\$448,787      | \$1,088<br>\$2,043           | 1.01%<br>1.81%              | 8.21%<br>15.95%             | 77.59%<br>55.28%              | \$77<br>\$84                     | \$1,088<br>\$2,043           | 1.01%<br>1.81%              | 8.21%<br>15.95%             | 77.59%<br>55.28%              | \$77<br>\$84                     |
| Average of Asset Group B   | \$325,694                   | \$1,042                      | 1.28%                       | 10.88%                      | 61.90%                        | \$102                            | \$1,042                      | 1.28%                       | 10.88%                      | 61.90%                        | \$102                            |
| Asset Group C - \$501 million to \$1 billion in to                     | tal assets                  |                              |                             |                             |                               |                                  |                              |                             |                             |                               |                                  |
| AMG National Trust Bank  | \$574,060                   | \$2,224                      | 1.59%                       | 17.14%                      | 67.36%                        | \$167                            | \$2,224                      | 1.59%                       | 17.14%                      | 67.36%                        | \$167                            |
| Points West Community Bank<br>Fortis Private Bank                      | \$681,370<br>\$898,648      | \$3,589<br>\$577             | 2.12%<br>0.27%              | 30.12%<br>3.06%             | 52.77%<br>71.71%              | \$71<br>\$164                    | \$3,589<br>\$577             | 2.12%<br>0.27%              | 30.12%<br>3.06%             | 52.77%<br>71.71%              | \$71<br>\$164                    |
| Folias Filvate Balik   | φ090,040                    | φ3//                         | 0.27 /0                     | 3.00 /6                     | 7 1.7 1 70                    | φ104                             | φ3/1                         | 0.27 /6                     | 3.00 /6                     | 7 1.7 1 70                    | φ104                             |
| Average of Asset Group C   | \$718,026                   | \$2,130                      | 1.33%                       | 16.77%                      | 63.95%                        | \$134                            | \$2,130                      | 1.33%                       | 16.77%                      | 63.95%                        | \$134                            |
| Asset Group D - Over \$1 billion in total assets                       |                             |                              |                             |                             |                               |                                  |                              |                             |                             |                               |                                  |
| First Western Trust Bank   | \$1,344,503                 | \$2,054                      | 0.66%                       | 7.11%                       | 84.30%                        | \$164<br>\$140                   | \$2,054                      | 0.66%                       | 7.11%                       | 84.30%                        | \$164                            |
| Colorado Federal Savings Bank<br>Silver Queen Financial Services, Inc. | \$2,075,372<br>\$2,104,466  | (\$615)<br>(\$1,004)         | (0.13%)<br>(0.21%)          | (1.06%)<br>(1.77%)          | 97.91%<br>NA                  | \$140<br>\$140                   | (\$615)<br>(\$1,004)         | (0.13%)<br>(0.21%)          | (1.06%)<br>(1.77%)          | 97.91%<br>NA                  | \$140<br>\$140                   |
| Citywide Banks   | \$2,275,846                 | \$5,524                      | ` 0.97%                     | 6.12%                       | 45.68%                        | \$118                            | \$5,524                      | ` 0.97%                     | `6.12%                      | 45.68%                        | \$118                            |
| ANB Bank   | \$2,702,478                 | \$9,715                      | 1.47%                       | 17.28%                      | 66.34%                        | \$80                             | \$9,715                      | 1.47%                       | 17.28%                      | 66.34%                        | \$80                             |
| Alpine Bank<br>Sunflower Bank, National Association                    | \$3,942,404<br>\$4,311,441  | \$11,519<br>\$7,895          | 1.19%<br>0.76%              | 11.57%<br>6.92%             | 67.06%<br>75.56%              | \$99<br>\$110                    | \$11,519<br>\$7,895          | 1.19%<br>0.76%              | 11.57%<br>6.92%             | 67.06%<br>75.56%              | \$99<br>\$110                    |
| Bank of Colorado   | \$4,560,820                 | \$12,062                     | 1.08%                       | 10.54%                      | 60.17%                        | \$89                             | \$12,062                     | 1.08%                       | 10.54%                      | 60.17%                        | \$89                             |
| NBH Bank<br>FirstBank  | \$6,028,144<br>\$20,199,282 | \$17,384<br>\$66,347         | 1.19%<br>1.34%              | 10.44%<br>15.42%            | 61.29%<br>53.80%              | \$101<br>\$86                    | \$17,384<br>\$66,347         | 1.19%<br>1.34%              | 10.44%<br>15.42%            | 61.29%<br>53.80%              | \$101<br>\$86                    |
|  | . , ,                       |                              |                             |                             |                               | <u> </u>                         |                              |                             |                             |                               |                                  |
| Average of Asset Group D   | \$4,954,476                 | \$13,088                     | 0.83%                       | 8.26%                       | 68.01%                        | \$113                            | \$13,088                     | 0.83%                       | 8.26%                       | 68.01%                        | \$113                            |

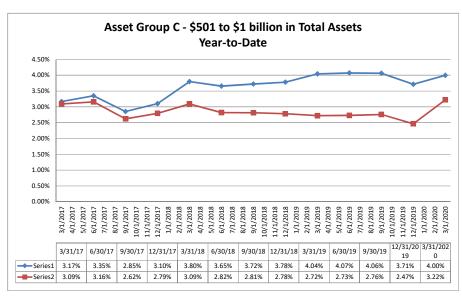
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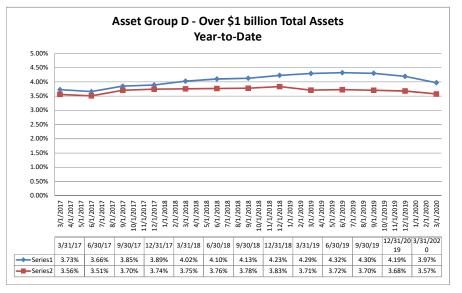
Balance Sheet & Net Interest Margin

## Summary Trends of Historical Asset Group Averages: Yield on Earning Assets & Net Interest Margin (FTE)





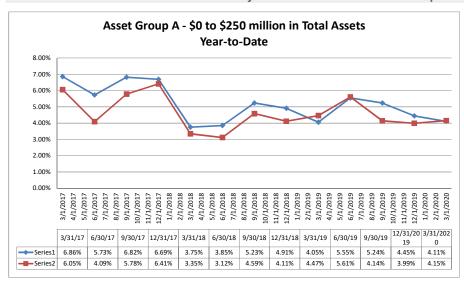


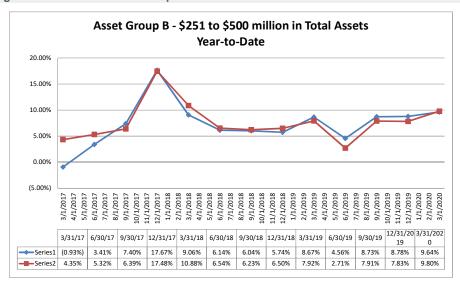


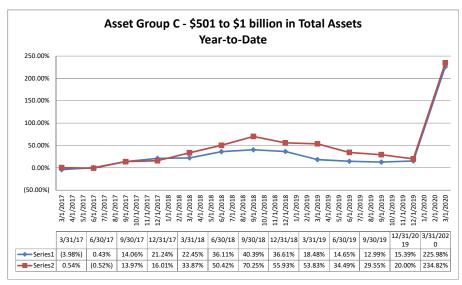
Source: SNL Financial

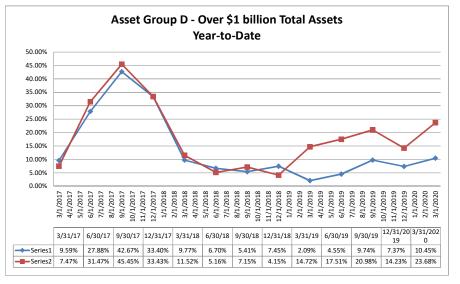
Note: Report includes only bank-level data.

#### Summary Trends of Historical Asset Group Averages: Asset Growth Rate & Deposit Growth Rate









Source: SNL Financial

Note: Report includes only bank-level data.

72.84%

104.46%

72.95%

75.10%

88.59%

85.77%

52.40%

82.39%

71.73%

77.64%

69.22%

40.76%

9.24%

23.73%

33.75%

13.44%

22.88%

29.80%

17 39%

12.35%

21.97%

34.37%

\$7,494

\$5.372

\$7.912

\$6,643

\$4,427

\$3.826

\$3,189

\$3.961

\$4.742

\$6,266

\$4.602

5.70%

5.80%

4.05%

4.51%

5.92%

5.46%

3.88%

5.07%

4.39%

4.47%

4 47%

1.70%

0.75%

0.84%

1.33%

0.96%

1.06%

0.33%

0.91%

0.66%

1.09%

0.89%

1.16%

0.54%

0.63%

1.13%

0.68%

0.53%

0.23%

0.55%

0.44%

0.81%

0.66%

4.62%

5.32%

3.62%

3.66%

5.28%

4.92%

3.67%

4.54%

4.00%

3.71%

3 89%

31.50%

(5.03%)

18.58%

1.54%

13.13%

34.37%

9.05%

20 45%

(0.28%)

11.24%

4 11%

37.37%

(6.30%)

20.77%

16.71%

31.38%

7.70%

28.66%

(1.30%)

11.14%

4.15%

(10.84%)

Source: SNL Financial

Redstone Bank North Valley Bank

Flatirons Bank

**High Plains Bank** 

Bank of Denver

**Integrity Bank & Trust** 

Mountain Valley Bank

Average of Asset Group A

**FMS Bank** 

First Pioneer National Bank

First National Bank in Trinidad

Note: Report includes only bank-level data

\$172,353

\$177,290

\$189,894

\$192,648

\$203,620

\$210,412

\$210,488

\$217,838

\$237,111

\$244,386

\$126,801

\$101.332

\$160,147

\$112,366

\$124,944

\$155,697

\$151,152

\$95,530

\$162,587

\$152,422

\$169,616

\$80,163

\$139,111

\$153,304

\$154,034

\$166,366

\$175,753

\$176.233

\$182,313

\$197,343

\$212,492

\$218,467

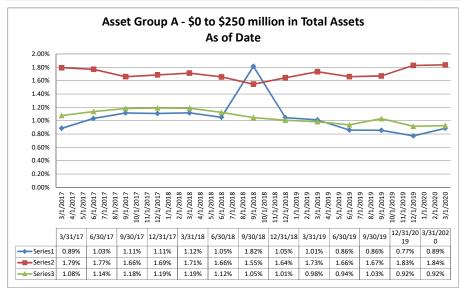
\$108,375

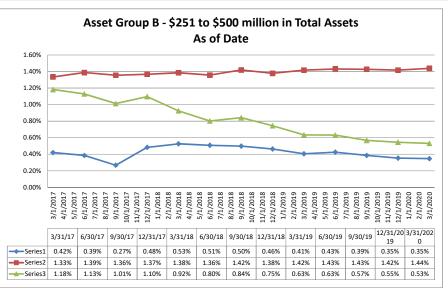
| Balance Sheet & Net Interest Margin  |   |  |   |  | March 31   | , 2020  |   |   |   | Run D  | ate: May  | 29, 2020   |
|--|---|--|---|--|--|---|---|---|---|--|---|--|
|  | As of Date  |  |   |  |  |   |   |   | Year to   | Date   |   |  |
| Region Institution Name  | Total Assets (\$000)  | Total Lns &<br>Leases (\$000)  | Total Deposits<br>(\$000)   | Loans/Deposits (%)   | Liquidity Ratio<br>(%)   | Assets/Employees<br>(\$000)   | Yield on Earning<br>Assets (%)  | Cost of Interest<br>Bearing Liab (%)  | Cost of Funds   | Net Interest<br>Margin (FTE) (%)   | Asset Growth<br>Rate (%)  | Deposit Growth<br>Rate (%)   |
| Asset Group B - \$251 to \$500 million in total asset  | ets   |  |   |  |  |   |   |   |   |  |   | ·  |
| Farmers Bank First American State Bank First FarmBank Dolores State Bank Alamosa State Bank Verus Bank of Commerce 5Star Bank San Luis Valley Federal Bank Farmers State Bank of Calhan Solera National Bank High Country Bank First Southwest Bank Frontier Bank Timberline Bank Yampa Valley Bank Stockmens Bank Legacy Bank First National Bank of Las Animas Bankers' Bank of the West Pueblo Bank and Trust Company Eastern Colorado Bank | \$258,785<br>\$260,432<br>\$262,728<br>\$264,205<br>\$266,497<br>\$272,534<br>\$277,604<br>\$287,500<br>\$294,994<br>\$300,276<br>\$302,531<br>\$331,440<br>\$331,493<br>\$332,318<br>\$333,318<br>\$335,750<br>\$407,047<br>\$448,503<br>\$448,787 | \$181,991<br>\$202,844<br>\$180,697<br>\$1771,241<br>\$135,742<br>\$245,112<br>\$240,065<br>\$203,645<br>\$134,057<br>\$211,088<br>\$249,921<br>\$216,588<br>\$155,424<br>\$228,761<br>\$265,227<br>\$279,652<br>\$278,606<br>\$255,824<br>\$249,898<br>\$276,224<br>\$315,651 | \$224,388<br>\$222,145<br>\$228,448<br>\$219,283<br>\$236,448<br>\$217,245<br>\$235,922<br>\$237,057<br>\$216,394<br>\$254,768<br>\$253,736<br>\$284,477<br>\$294,309<br>\$300,571<br>\$296,615<br>\$322,663<br>\$323,928<br>\$333,781<br>\$299,114<br>\$379,408<br>\$379,878 | 81.11%<br>91.31%<br>79.10%<br>78.09%<br>57.41%<br>112.83%<br>101.76%<br>85.91%<br>61.95%<br>98.50%<br>76.14%<br>52.81%<br>76.114<br>89.42%<br>86.67%<br>86.01%<br>76.64%<br>83.55%<br>72.80% | 19.23% 20.49% 15.35% 29.32% 30.08% 10.89% 15.20% 28.03% 33.29% 23.07% 8.90% 24.93% 21.50% 20.60% 15.89% 40.29% 40.29% 40.29% 29.96% 13.20% | \$8,626<br>\$11,323<br>\$4,865<br>\$5,284<br>\$7,684<br>\$17,033<br>\$5,906<br>\$4,291<br>\$5,784<br>\$8,116<br>\$3,399<br>\$4,419<br>\$6,139<br>\$5,633<br>\$5,663<br>\$4,228<br>\$7,579<br>\$5,348<br>\$7,680<br>\$3,181<br>\$6,411 | 5.01% 4.64% 4.98% 4.17% 4.00% 5.27% 4.04% 4.42% 4.62% 4.26% 5.70% 4.42% 3.92% 4.59% 5.00% 5.01% 5.01% 5.02% 3.97% 4.16% | 1.19% 1.87% 1.34% 0.21% 0.45% 1.60% 1.35% 0.52% 1.27% 1.38% 0.35% 0.67% 0.74% 0.46% 0.83% 1.10% 1.15% 0.72% 2.03% 0.09% | 0.93% 1.62% 1.15% 0.16% 0.36% 1.13% 1.04% 0.39% 0.93% 0.49% 0.25% 0.53% 0.58% 0.39% 0.50% 0.95% 1.15% 0.05% | 4.20% 3.11% 3.85% 4.10% 3.70% 4.24% 3.37% 4.06% 3.77% 3.83% 5.47% 3.94% 3.53% 4.27% 4.77% 4.88% 4.25% 4.12% 4.12% 4.144% | 4.72%<br>(4.09%)<br>8.71%<br>(4.40%)<br>21.04%<br>(3.42%)<br>9.03%<br>(5.77%)<br>13.50%<br>(1.84%)<br>15.11%<br>16.67%<br>25.76%<br>4.05%<br>4.05%<br>19.12%<br>19.76%<br>4.05% | 4.46%<br>(6.81%)<br>8.03%<br>(8.63%)<br>20.55%<br>12.11%<br>10.19%<br>(8.45%)<br>14.70%<br>27.23%<br>1.76%<br>2.49%<br>15.96%<br>14.05%<br>13.59%<br>23.65%<br>20.42%<br>8.53%<br>33.50%<br>5.15%<br>(6.59%) |
| Average of Asset Group B   | \$325,694   | \$222,774  | \$274,313   | 81.62%   | 22.49%   | \$6,587   | 4.62%   | 0.98%   | 0.71%   | 4.00%  | 9.64%   | 9.80%  |
| Asset Group C - \$501 million to \$1 billion in total  AMG National Trust Bank Points West Community Bank Fortis Private Bank  | <b>assets</b> \$574,060 \$681,370 \$898,648   | \$193,999<br>\$394,433<br>\$675,884  | \$519,643<br>\$579,320<br>\$750,201   | 37.33%<br>68.09%<br>90.09%   | 56.20%<br>19.99%<br>22.41%   | \$4,520<br>\$4,573<br>\$14,264  | 2.88%<br>5.35%<br>3.76%   | 0.85%<br>1.25%<br>1.33%   | 0.84%<br>1.34%<br>0.90%   | 2.09%<br>4.78%<br>2.79%  | 18.60%<br>648.72%<br>10.61%   | 21.90%<br>689.34%<br>(6.77%)   |
| Average of Asset Group C   | \$718,026   | \$421,439  | \$616,388   | 65.17%   | 32.87%   | \$7,786   | 4.00%   | 1.14%   | 1.03%   | 3.22%  | 225.98%   | 234.82%  |
| Asset Group D - Over \$1 billion in total assets   |   |  |   |  |  |   |   |   |   |  |   |  |
| First Western Trust Bank Colorado Federal Savings Bank Silver Queen Financial Services, Inc. Citywide Banks ANB Bank Alpine Bank Sunflower Bank, National Association Bank of Colorado NBH Bank FirstBank  | \$1,344,503<br>\$2,075,372<br>\$2,104,466<br>\$2,275,846<br>\$2,702,478<br>\$3,942,404<br>\$4,311,441<br>\$4,560,820<br>\$6,028,144<br>\$20,199,282   | \$1,104,619<br>\$945,201<br>\$953,405<br>\$1,447,708<br>\$1,596,685<br>\$2,781,462<br>\$3,308,023<br>\$2,674,313<br>\$4,633,173<br>\$11,667,074  | \$1,197,061<br>\$1,687,281<br>\$1,682,575<br>\$1,868,404<br>\$2,251,560<br>\$3,450,486<br>\$3,512,336<br>\$3,839,193<br>\$4,830,297<br>\$18,277,943   | 92.28%<br>56.02%<br>56.66%<br>77.48%<br>70.91%<br>80.61%<br>94.18%<br>69.66%<br>95.92%<br>63.83%   | 13.57%<br>50.63%<br>49.53%<br>28.06%<br>24.90%<br>18.79%<br>8.37%<br>29.90%<br>8.06%<br>35.60%   | \$5,335<br>\$35,782<br>\$36,284<br>\$13,793<br>\$5,268<br>\$5,201<br>\$4,311<br>\$6,838<br>\$4,780<br>\$7,287   | 4.05%<br>3.29%<br>3.36%<br>4.56%<br>3.97%<br>4.51%<br>3.98%<br>4.34%<br>3.74%   |   | 0.88%<br>0.86%<br>1.29%<br>0.42%<br>0.16%<br>0.09%<br>0.66%<br>0.61%<br>0.53%<br>0.38%                      | 3.22%<br>2.29%<br>NA<br>4.19%<br>3.83%<br>4.51%<br>3.51%<br>3.31%<br>3.44%   | 33.26%<br>11.02%<br>15.02%<br>(3.38%)<br>8.50%<br>8.11%<br>13.30%<br>9.12%<br>5.93%   | 36.39%<br>83.93%<br>91.14%<br>8.57%<br>(0.60%)<br>9.17%<br>2.15%<br>2.16%<br>(2.13%)<br>6.06%  |
| Average of Asset Group D   | \$4,954,476   | \$3,111,166  | \$4,259,714   | 75.76%   | 26.74%   | \$12,488  | 3.97%   | 0.85%   | 0.59%   | 3.57%  | 10.45%  | 23.68%   |

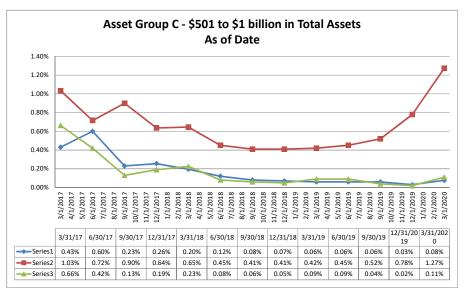
Note: Report includes only bank-level data.

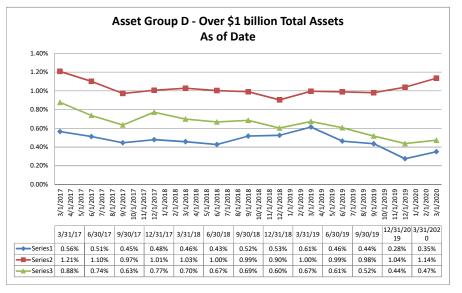
**Asset Quality** 

#### Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans & NPAs/Total Assets









Source: SNL Financial

Note: Report includes only bank-level data.

|  | As of Date  |  |  |  |  |   |   |  |
|--|---|--|--|--|--|---|---|--|
| Region Institution Name  | Total Assets (\$000)  | Tot Loans &<br>Leases Nonaccrual<br>(\$000)  | Nonaccrual<br>Loans/Total Loans<br>(%)   | Reserves/Loans (%)   | Reserves/ NPLs<br>(%)  | NPA+ Loans<br>90PD / Tang<br>Equity + LLRs (%)<br>Texas Ratio   | NPAs/Total Assets (%)   |  |
| Asset Group A - \$0 to \$250 million in total assets   |   |  |  |  |  |   |   |  |
| Young Americans Bank First National Bank of Fleming Colorado National Bank McClave State Bank Champion Bank Bank of Burlington Rocky Mountain Bank & Trust First Colorado National Bank Fowler State Bank Pikes Peak National Bank Century Savings and Loan Association Gunnison Savings and Loan Association Cache Bank & Trust Del Norte Bank Park State Bank & Trust First National Bank, Cortez Farmers State Bank of Brush State Bank Rio Grande Savings and Loan Association Evergreen National Bank Gunnison Bank and Trust Company Citizens State Bank of Hugo | \$20,751<br>\$23,684<br>\$24,261<br>\$44,465<br>\$64,021<br>\$65,702<br>\$71,790<br>\$73,040<br>\$87,408<br>\$91,996<br>\$94,212<br>\$99,197<br>\$100,861<br>\$100,915<br>\$104,036<br>\$105,615<br>\$108,914<br>\$111,929<br>\$112,817<br>\$116,655<br>\$116,683<br>\$119,600<br>\$123,959 | \$0<br>\$1,315<br>\$0<br>\$0<br>\$188<br>\$0<br>\$123<br>\$0<br>\$346<br>\$597<br>\$594<br>\$216<br>\$300<br>\$1,096<br>\$879<br>\$0<br>\$712<br>\$1,409<br>\$1,456<br>\$0<br>\$259<br>\$380 | 0.00%<br>8.00%<br>0.00%<br>0.91%<br>0.00%<br>0.30%<br>0.084%<br>1.59%<br>0.37%<br>0.37%<br>0.72%<br>0.04%<br>1.53%<br>1.35%<br>0.00%<br>1.11%<br>1.51%<br>2.28%<br>0.00% | 17.39% 1.86% 0.26% 1.10% 2.10% 1.52% 1.30% 2.50% 1.39% 2.47% 0.87% 1.01% 1.04% 1.04% 1.45% 1.45% 1.28% 0.95% 1.14% 1.32% 1.00% | NA<br>21.92%<br>NA<br>337.29%<br>231.38%<br>NA<br>439.84%<br>NA<br>297.40%<br>66.80%<br>80.43%<br>233.33%<br>141.33%<br>255.45%<br>44.43%<br>110.69%<br>NA<br>115.17%<br>61.77%<br>49.86%<br>NM<br>253.28% | 42.35% 0.00% 1.84% 1.19% 0.00% 1.38% 0.52% 3.87% 5.50% 6.32% 1.64% 22.00% 6.73% 0.00% 8.49% 13.03% 26.09% 0.58% 3.73% | 0.00% 5.89% 0.00% 0.27% 0.29% 0.00% 0.17% 0.11% 0.40% 0.84% 0.98% 0.22% 0.30% 0.32% 2.54% 0.83% 0.00% 1.31% 1.51% 1.25% 0.07% |  |
| Community State Bank Bank of Estes Park Native American Bank, National Association Home Loan State Bank Mountain View Bank of Commerce Colorado Bank and Trust Company of La Junta Wray State Bank Equitable Savings and Loan Association Redstone Bank North Valley Bank First Pioneer National Bank Flatirons Bank FMS Bank High Plains Bank First National Bank First National Bank   | \$123,959<br>\$129,889<br>\$131,967<br>\$139,981<br>\$141,267<br>\$141,415<br>\$150,532<br>\$159,026<br>\$166,033<br>\$172,353<br>\$177,290<br>\$189,894<br>\$192,648<br>\$203,620<br>\$210,412   | \$380<br>\$43<br>\$0<br>\$1,125<br>\$233<br>\$126<br>\$35<br>\$3,025<br>\$0<br>\$0<br>\$0<br>\$0<br>\$0<br>\$237<br>\$3,379  | 0.58%<br>0.04%<br>0.00%<br>1.02%<br>0.33%<br>0.10%<br>0.04%<br>2.51%<br>0.00%<br>0.00%<br>0.00%<br>4.02%<br>0.16%<br>3.54%   | 1.49% 2.82% 1.97% 0.90% 1.15% 1.37% 3.72% 1.77% 0.26% 1.53% 1.11% 1.45% 1.20% 1.62% 1.89% 1.74%                                | 255.79%<br>NM<br>NA<br>27.88%<br>10.90%<br>NM<br>NM<br>45.64%<br>NA<br>NA<br>NA<br>NA<br>40.19%<br>NA<br>36.42%  | 0.27%<br>0.00%<br>21.75%<br>61.73%<br>0.89%<br>13.54%<br>27.47%<br>0.00%<br>0.00%<br>0.00%<br>0.00%<br>1.00%<br>1.00% | 0.31%<br>0.04%<br>0.00%<br>2.53%<br>5.40%<br>0.09%<br>1.20%<br>0.00%<br>0.00%<br>0.00%<br>0.00%<br>0.00%<br>3.08%<br>0.11%    |  |
| Integrity Bank & Trust<br>Bank of Denver<br>Mountain Valley Bank   | \$217,838<br>\$237,111<br>\$244,386   | \$424<br>\$79<br>\$1,230   | 0.26%<br>0.05%<br>0.73%  | 1.06%<br>1.07%<br>1.28%  | 101.59%<br>NM<br>144.85%   | 14.36%<br>0.47%   | 1.40%<br>0.03%<br>0.61%   |  |
| Average of Asset Group A   | \$126,801   | \$636  | 0.89%  | 1.84%  | 141.82%  | 8.55%   | 0.92%   |  |

Note: Report includes only bank-level data.

\$2,075,372

\$2,104,466

\$2,275,846

\$2,702,478

\$3,942,404

\$4,311,441

\$4.560.820

\$6,028,144

\$4,954,476

\$20,199,282

\$480

\$480

\$11,011

\$12,827

\$2,867

\$11.933

\$10,468

\$21,327

\$3,615

\$8,064

0.05%

0.05%

0.76%

0.80%

0.10%

0.36%

0.39%

0.46%

0.03%

0.35%

1.52%

1.52%

1.13%

0.96%

1.00%

0.93%

1.48%

1.10%

0.96%

1.14%

169.02%

171.18%

148.89%

118.86%

118.40%

248.96%

354.78%

161.80%

812.17%

238.29%

3.58%

3.76%

5.34%

5.33%

6.21%

4.43%

2.40%

6.60%

1.27%

4.91%

0.41%

0.41%

0.55%

0.50%

0.63%

0.44%

0.24%

0.64%

0.08%

0.47%

Source: SNL Financial

Note: Report includes only bank-level data.

Colorado Federal Savings Bank

Citywide Banks

**Bank of Colorado** 

Average of Asset Group D

ANB Bank

**NBH Bank** 

FirstBank

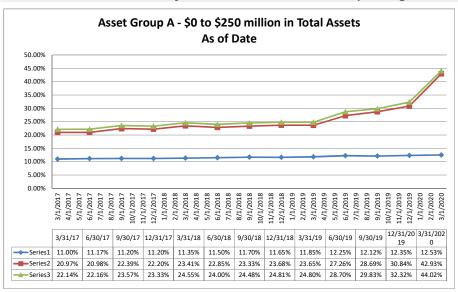
Alpine Bank

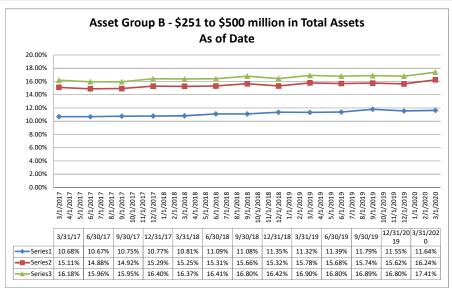
Silver Queen Financial Services, Inc.

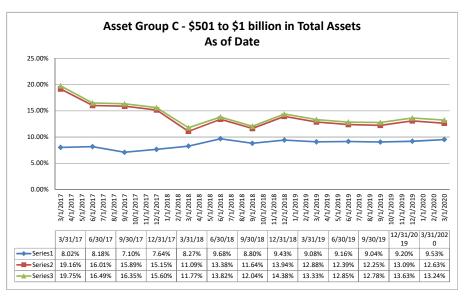
Sunflower Bank, National Association

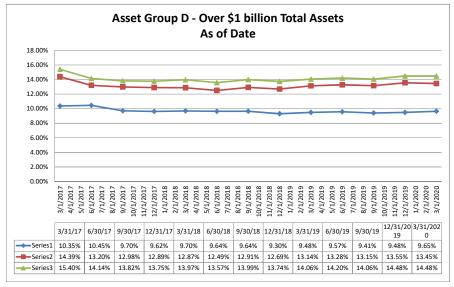
Capital Adequacy

## Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio & Risk Based Capital Ratio





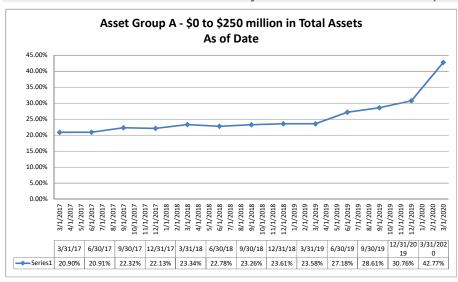


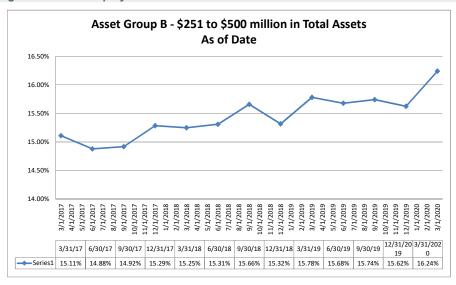


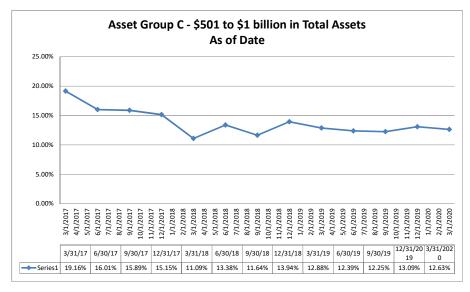
Source: SNL Financial

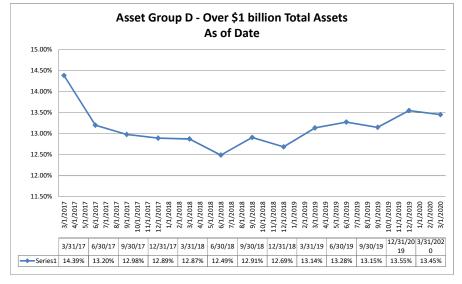
Note: Report includes only bank-level data.

# Summary Trends of Historical Asset Group Averages: Common Equity Tier 1 Risk Based Ratio









Source: SNL Financial

Note: Report includes only bank-level data.

| apital Adequacy  | March 31, 2          | 2020                            |                           |  |                    | Run                            | Date: Ma                        | y 29, 202                                  |  |  |
|--|----------------------|---------------------------------|---------------------------|--|--------------------|--------------------------------|---------------------------------|--|--|--|
|  |                      |                                 |                           | As of Da                                   | As of Date         |                                |                                 |  |  |  |
| Region Institution Name                                | Total Assets (\$000) | Total Equity<br>Capital (\$000) | Tier 1 Capital<br>(\$000) | Common Equity<br>Tier 1 Capital<br>(\$000) | Leverage Ratio (%) | Tier 1 Risk<br>Based Ratio (%) | Risk Based<br>Capital Ratio (%) | Common Equ<br>Tier 1 Risk Bas<br>Ratio (%) |  |  |
| Asset Group A - \$0 to \$250 million in total assets   |                      |                                 |                           |  |                    | I.                             |                                 |  |  |  |
| ,                | <b>\$20.754</b>      | £4.500                          | \$1,557                   | <b>64 557</b>                              | 7.500/             | 240.28%                        | 241.51%                         | 240.28                                     |  |  |
| Young Americans Bank<br>First National Bank of Fleming | \$20,751<br>\$23.684 | \$1,569<br>\$2,990              | \$1,557<br>\$2,990        | \$1,557<br>\$2,990                         | 7.50%<br>13.11%    |                                | 241.51%<br>26.18%               |  |  |  |
| Colorado National Bank                                 | \$23,084<br>\$24.261 | \$2,990<br>\$5.481              | \$2,990<br>\$5.447        | \$2,990<br>\$5.447                         | 23.08%             |                                | 26.18%<br>156.02%               | 24.9<br>155.6                              |  |  |
| McClave State Bank                                     | \$24,261<br>\$44,465 | \$6,017                         | \$6,009                   | \$6,009                                    | 13.36%             |                                | 156.02%<br>NA                   | 155.6                                      |  |  |
|  | \$64.021             | \$15,321                        | \$15.003                  | \$15.003                                   | 23.12%             |                                | 69.48%                          | 68.2                                       |  |  |
| Champion Bank<br>Bank of Burlington                    | \$64,021<br>\$65.702 | \$15,321<br>\$8.872             | \$15,003<br>\$8.776       | \$15,003                                   | 23.12%<br>14.43%   |                                | 69.48%<br>NA                    | 08.2                                       |  |  |
| Rocky Mountain Bank & Trust                            | \$71,790             | \$8,377                         | \$7,712                   | \$7,712                                    | 14.43%             |                                | NA<br>NA                        |  |  |  |
| First Colorado National Bank                           | \$73,040             | \$16,525                        | \$15,416                  | \$15,416                                   | 20.96%             |                                | 164.92%                         | 163.9                                      |  |  |
| Fowler State Bank                                      | \$87.408             | \$13.041                        | \$13,410                  | \$13,035                                   | 15.05%             |                                | 104.92 /0<br>NA                 | 103.                                       |  |  |
| Pikes Peak National Bank                               | \$91,996             | \$13,041<br>\$13.617            | \$13,035<br>\$13,215      | \$13,035                                   | 14.59%             |                                | 34.43%                          | 33.  |  |  |
| Century Savings and Loan Association                   | \$94,212             | \$13,887                        | \$13,800                  | \$13,800                                   | 15.27%             |                                | 34.43 %<br>NA                   | 33.  |  |  |
| Gunnison Savings and Loan Association                  | \$99,197             | \$12,662                        | \$12,662                  | \$12,662                                   | 12.76%             |                                | NA<br>NA                        |  |  |  |
| Cache Bank & Trust                                     | \$100.861            | \$12,002<br>\$14.532            | \$12,002                  | \$12,002                                   | 13.73%             |                                | NA<br>NA                        |  |  |  |
| Del Norte Bank   | \$100,861            | \$9,573                         | \$9,409                   | \$9,409                                    | 9.33%              |                                | NA<br>NA                        |  |  |  |
| Park State Bank & Trust                                | \$104,036            | \$11,239                        | \$11,343                  | \$11,343                                   | 11.06%             |                                | 15.50%                          | 14.  |  |  |
| First National Bank, Cortez                            | \$105.615            | \$12,202                        | \$11,884                  | \$11,884                                   | 11.41%             |                                | 17.11%                          | 15.  |  |  |
| Farmers State Bank of Brush                            | \$108,914            | \$21,415                        | \$21.195                  | \$21.195                                   | 19.36%             |                                | NA                              | 15.  |  |  |
| State Bank   | \$111.929            | \$16.479                        | \$16.118                  | \$16.118                                   | 15.02%             |                                | 21.78%                          | 20.  |  |  |
| Rio Grande Savings and Loan Association                | \$112,817            | \$12,175                        | \$12,251                  | \$12,251                                   | 10.99%             |                                | NA<br>NA                        | 20.  |  |  |
| Evergreen National Bank                                | \$116.655            | \$11,654                        | \$11,213                  | \$11,213                                   | 9.54%              |                                | NA<br>NA                        |  |  |  |
| Gunnison Bank and Trust Company                        | \$116.883            | \$12,056                        | \$12,071                  | \$12,071                                   | 10.14%             |                                |                                 | 14.  |  |  |
| Citizens State Bank of Ouray                           | \$119,600            | \$11,888                        | \$11,263                  | \$11,263                                   | 9.72%              |                                | 16.04%                          | 15.  |  |  |
| First National Bank of Hugo                            | \$123.959            | \$15.008                        | \$13.803                  | \$13.803                                   | 11.50%             |                                | 10.0470<br>NA                   | 10.  |  |  |
| Community State Bank                                   | \$129.889            | \$17.269                        | \$17,110                  | \$17.110                                   | 13.05%             |                                | 16.73%                          | 15.  |  |  |
| Bank of Estes Park                                     | \$131,967            | \$14,880                        | \$14,103                  | \$14,103                                   | 10.76%             |                                | NA                              | 10.  |  |  |
| Native American Bank. National Association             | \$139.981            | \$15,349                        | \$12,720                  | \$12,720                                   | 9.37%              |                                | NA<br>NA                        |  |  |  |
| Home Loan State Bank                                   | \$141.267            | \$11,897                        | \$11,046                  | \$8.046                                    | 8.19%              |                                | 13.63%                          | 9.   |  |  |
| Mountain View Bank of Commerce                         | \$141,415            | \$12,492                        | \$12,492                  | \$12,492                                   | 9.10%              |                                | 11.45%                          | 10.  |  |  |
| Colorado Bank and Trust Company of La Junta            | \$150,532            | \$15,668                        | \$15,010                  | \$15,010                                   | 10.26%             |                                | NA                              |  |  |  |
| Wray State Bank  | \$159.026            | \$18,598                        | \$15,774                  | \$15,774                                   | 10.23%             | 12.81%                         | 14.07%                          | 12.  |  |  |
| Equitable Savings and Loan Association                 | \$166.033            | \$26,712                        | \$26,723                  | \$26,723                                   | 16.13%             | 31.98%                         | 32.41%                          | 31.  |  |  |
| Redstone Bank  | \$172,353            | \$26,624                        | \$20,626                  | \$20,626                                   | 13.01%             | 19.49%                         | 20.74%                          | 19.  |  |  |
| North Valley Bank                                      | \$177,290            | \$22,109                        | \$22,109                  | \$22,109                                   | 12.20%             | 17.01%                         | 18.26%                          | 17.  |  |  |
| First Pioneer National Bank                            | \$189,894            | \$27,315                        | \$26,406                  | \$26,406                                   | 14.24%             | 20.74%                         | 21.99%                          | 20.  |  |  |
| Flatirons Bank   | \$192,648            | \$18,132                        | \$18,844                  | \$18,844                                   | 9.94%              |                                | NA                              |  |  |  |
| FMS Bank   | \$203,620            | \$20,299                        | \$20,923                  | \$20,923                                   | 10.51%             |                                | 11.40%                          | 10.  |  |  |
| High Plains Bank                                       | \$210,412            | \$20,718                        | \$20,653                  | \$20,653                                   | 10.20%             |                                | NA                              |  |  |  |
| First National Bank in Trinidad                        | \$210,488            | \$27,967                        | \$25,455                  | \$25,455                                   | 12.40%             |                                | NA                              |  |  |  |
| Integrity Bank & Trust                                 | \$217,838            | \$19,457                        | \$19,238                  | \$19,238                                   | 8.99%              |                                | 13.35%                          | 12.  |  |  |
| Bank of Denver   | \$237,111            | \$23,966                        | \$23,988                  | \$23,988                                   | 10.00%             |                                | 15.72%                          | 14.  |  |  |
| Mountain Valley Bank                                   | \$244,386            | \$24,186                        | \$23,035                  | \$23,035                                   | 9.52%              | NA                             | NA                              |  |  |  |

\$15,371

\$14,795

\$14,721

12.53%

42.93%

\$126,801

Source: SNL Financial

Note: Report includes only bank-level data.

44.02%

42.77%

Average of Asset Group A

| Capital Adequacy   | March 31, 2020 Run Date: May   |  |  |  |   |   |  | y 29, 2020   |  |  |  |
|--|--|--|--|--|---|---|--|--|--|--|--|
|  |  |  |  | As of Da   | As of Date  |   |  |  |  |  |  |
| Region Institution Name  | Total Assets (\$000)   | Total Equity<br>Capital (\$000)  | Tier 1 Capital<br>(\$000)  | Common Equity<br>Tier 1 Capital<br>(\$000)   | Leverage Ratio (%)  | Tier 1 Risk<br>Based Ratio (%)  | Risk Based<br>Capital Ratio (%)  | Common Equity<br>Tier 1 Risk Based<br>Ratio (%)        |  |  |  |
| Asset Group B - \$251 to \$500 million in total assets   |  | •  |  |  | •   | •   |  |  |  |  |  |
| Farmers Bank First American State Bank First FarmBank Dolores State Bank Alamosa State Bank Verus Bank of Commerce 5Star Bank San Luis Valley Federal Bank Farmers State Bank of Calhan Solera National Bank High Country Bank First Southwest Bank Frontier Bank Timberline Bank Timberline Bank Yampa Valley Bank Stockmens Bank Legacy Bank First National Bank of Las Animas Bankers' Bank of the West Pueblo Bank and Trust Company Eastern Colorado Bank | \$258,785<br>\$260,432<br>\$262,728<br>\$264,205<br>\$266,497<br>\$272,534<br>\$277,604<br>\$287,500<br>\$294,994<br>\$300,276<br>\$302,531<br>\$331,440<br>\$331,493<br>\$332,318<br>\$333,319<br>\$376,297<br>\$386,531<br>\$395,750<br>\$407,047<br>\$448,503 | \$33,974<br>\$23,320<br>\$23,432<br>\$40,309<br>\$28,892<br>\$34,630<br>\$40,882<br>\$48,208<br>\$32,610<br>\$40,167<br>\$31,799<br>\$33,470<br>\$36,768<br>\$30,271<br>\$33,130<br>\$39,530<br>\$60,255<br>\$51,019<br>\$49,881<br>\$53,070<br>\$50,318 | \$33,666<br>\$23,448<br>\$22,927<br>\$38,144<br>\$27,117<br>\$33,928<br>\$39,989<br>\$48,189<br>\$30,201<br>\$39,596<br>\$31,746<br>\$29,258<br>\$33,057<br>\$29,602<br>\$31,696<br>\$36,973<br>\$53,809<br>\$46,561<br>\$48,799<br>\$50,663<br>\$47,980 | \$33,666<br>\$23,448<br>\$22,927<br>\$38,144<br>\$27,117<br>\$33,928<br>\$39,899<br>\$48,189<br>\$30,201<br>\$39,596<br>\$31,746<br>\$29,258<br>\$33,057<br>\$29,602<br>\$31,696<br>\$36,973<br>\$53,809<br>\$46,561<br>\$48,799<br>\$50,663<br>\$47,980 | 13.13%<br>8.81%<br>8.79%<br>14.47%<br>10.61%<br>12.52%<br>14.44%<br>16.93%<br>11.00%<br>8.86%<br>10.43%<br>9.19%<br>9.93%<br>10.20%<br>14.67%<br>12.32%<br>11.64%<br>11.70% | 14.07% 11.66% 22.38% NA NA 16.26% 23.95% 18.94% NA 14.26% 17.39% 11.00% NA NA 16.44% NA 15.52% 13.80% | 18.65%<br>12.05%<br>NA<br>NA<br>17.64%<br>NA<br>16.69%<br>16.73%<br>15.01%             | NA<br>NA<br>16.44%<br>NA<br>15.44%<br>15.52%<br>13.80% |  |  |  |
| Average of Asset Group B   | \$325,694  | \$38,854   | \$37,017   | \$37,017   | 11.64%  | 16.24%  | 17.41%   | 16.24%   |  |  |  |
| Asset Group C - \$501 million to \$1 billion in total assets  AMG National Trust Bank Points West Community Bank Fortis Private Bank   | \$574,060<br>\$681,370<br>\$898,648  | \$51,612<br>\$67,804<br>\$78,336   | \$53,978<br>\$65,155<br>\$79,892   | \$53,978<br>\$65,155<br>\$79,892   | 9.65%<br>9.66%<br>9.28%   | NA  | 13.44%<br>NA<br>13.03%   | NA   |  |  |  |
| Average of Asset Group C   | \$718,026  | \$65,917   | \$66,342   | \$66,342   | 9.53%   | 12.63%  | 13.24%   | 12.63%   |  |  |  |
| Asset Group D - Over \$1 billion in total assets   |  |  |  |  |   |   |  |  |  |  |  |
| First Western Trust Bank Colorado Federal Savings Bank Silver Queen Financial Services, Inc. Citywide Banks ANB Bank Alpine Bank Sunflower Bank, National Association Bank of Colorado NBH Bank FirstBank  | \$1,344,503<br>\$2,075,372<br>\$2,104,466<br>\$2,275,846<br>\$2,702,478<br>\$3,942,404<br>\$4,311,441<br>\$4,560,820<br>\$6,028,144<br>\$20,199,282  | \$116,530<br>\$227,889<br>\$216,267<br>\$354,436<br>\$237,351<br>\$401,701<br>\$463,387<br>\$467,320<br>\$677,575<br>\$1,730,518   | \$102,022<br>\$220,504<br>\$208,883<br>\$225,267<br>\$220,189<br>\$383,517<br>\$405,796<br>\$410,459<br>\$547,335<br>\$1,671,163   | \$102,022<br>\$220,504<br>\$208,883<br>\$225,267<br>\$220,189<br>\$383,517<br>\$405,796<br>\$410,459<br>\$547,335  | 8.33%<br>11.42%<br>10.757%<br>8.36%<br>9.97%<br>9.85%<br>9.25%<br>9.54%<br>8.44%  |   | 11.23%<br>18.64%<br>17.33%<br>14.30%<br>13.89%<br>13.46%<br>12.39%<br>14.93%<br>12.08% |  |  |  |  |
| Average of Asset Group D   | \$4,954,476  | \$489,297  | \$439,514  | \$439,514  | 9.65%   | 13.45%  | 14.48%   | 13.45%   |  |  |  |
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Note: Report includes only bank-level data.

# **Definitions**

| Total assets                           | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles.   |
|--|--|
| Net income                             | Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification® (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example.   |
| Return on average assets (%)           | Return on average assets; net income as a percent of average assets.   |
| Return on average equity (%)           | Return on average equity; net income as a percent of average equity.   |
| Efficiency ratio (FTE) (%)             | Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items.   |
| Salary expense ÷ employees             | Salary and benefits expense divided by number of full-time equivalent employees at end of period.  |
| Total loans and leases                 | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total deposits                         | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations.   |
| Liquidity ratio (%)                    | Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities.  |
| Total assets ÷ employees               | Total assets divided by number of full-time equivalent employees at end of period.   |
| Loans ÷ deposits (%)                   | Loans held for investment, before reserves, as a percent of total insured deposits.  |
| Yield on earning assets (%)            | Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets.  |
| Cost of interest-bearing liability (%) | Interest incurred on liabilities as a percent of average interest-<br>bearing liabilities. Total interest expense divided by average<br>interest-bearing liabilities.  |

| Cost of funds (%)  | Interest incurred on liabilities as a percent of average non-<br>interest-bearing deposits and interest-bearing liabilities.  |
|--|---|
| Net interest margin (FTE) (%)  | Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.  |
| Asset growth rate (%)  | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets.  |
| Deposit growth rate (%)  | Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits.  |
| Total loans and leases nonaccrual  | Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing.   |
| Nonaccrual loans ÷ total loans (%)   | Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans.   |
| Reserves ÷ loans (%)   | Reserves for loan losses as a percent of loans before reserves.   |
| Reserves ÷ nonperforming loans (%)   | Loan loss reserves as a percent of nonperforming loans.   |
| Nonperforming assets / total assets (%)  | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets.   |
| Nonperforming assets + loans<br>90PD ÷ tangible equity + loan<br>loss reserves (%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio.   |
| Total equity capital   | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example. |
| Tier 1 capital   | For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines.   |
| Leverage ratio (%)   | Tier 1 leverage ratio according to regulatory capital guidelines.<br>Usually defined as Tier 1 capital as a percent of tangible assets.   |
| Tier 1 risk-based ratio (%)  | Tier 1 capital as a percent of total risk-adjusted assets.  |
| Risk-Based Capital Ratio (%)   | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets.  |
| Common Equity Tier Risk<br>Based Ratio (%)   | Tier 1 common capital as a percent of risk-weighted assets.   |