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## Bankers' Index

an analysis of utah community banks


## Bankers' Index

The Bankers' Index is published by Moss Adams.
For more information on the data presented in this report, contact Rebecca Radell, Senior Manager, at (209) 955-6136.

## Utah

## SALT LAKE CITY

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## ASSET SIZE DEFINITION

| Group A | $\$ 0-\$ 250$ million |
| :--- | :--- |
| Group B | $\$ 251$ million- $\$ 500$ million |
| Group C | $\$ 501$ million- $\$ 1$ billion |
| Group D | Over $\$ 1$ billion |

## Performance Analysis

Summary Trends of Historical Asset Group Averages: Return on Average Assets




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.

Summary Trends of Historical Asset Group Averages: Return on Average Equity





Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.


Asset Group A - \$0 to \$250 million in total assets
Liberty Bank, Inc.
Holladay Bank and Trus
Home Savings Bank
Utah Independent Bank
Continental Bank

Average of Asset Group A

assets

## First Electronic Bank <br> Brighton Bank Milestone Bank

Average of Asset Group B

| $\$ 269,555$ |
| ---: |
| $\$ 293,422$ |
| $\$ 315,994$ |
| $\$ 292,990$ |


| $\$ 8,816$ | $15.24 \%$ | $45.48 \%$ | $38.06 \%$ | $\$ 226$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 1,914$ | $2.63 \%$ | $28.72 \%$ | $52.49 \%$ | $\$ 121$ |
| $\$ 124$ | $0.16 \%$ | $1.15 \%$ | $54.02 \%$ | $\$ 125$ |
|  |  |  |  |  |
| $\$ 3,618$ | $6.01 \%$ | $25.12 \%$ | $48.19 \%$ | $\$ 157$ |

$\$ 31,0$
$\$ 8$,
$\$ 2$
$\$ 13$

| 31,023 |
| ---: |
| $\$ 8,023$ |
| $\$ 268$ |

0.10\%

| $\$ 13,105$ | $6.21 \%$ | $25.73 \%$ | $51.78 \%$ | $\$ 159$ |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |
| $\$ 21,992$ | $4.49 \%$ | $19.80 \%$ | $45.27 \%$ | $\$ 135$ |
| $\$ 10,441$ | $25.20 \%$ | $43.80 \%$ | $37.56 \%$ | $\$ 286$ |
| $\$ 7,431$ | $1.07 \%$ | $10.96 \%$ | $63.35 \%$ | $\$ 142$ |
| $\$ 9,896$ | $1.46 \%$ | $15.37 \%$ | $29.88 \%$ | $\$ 136$ |
| $\$ 29,884$ | $6.09 \%$ | $110.98 \%$ | $11.87 \%$ | $\$ 239$ |
| $\$ 26,399$ | $3.46 \%$ | $23.55 \%$ | $41.97 \%$ | $\$ 151$ |
| $\$ 942$ | $0.09 \%$ | $0.72 \%$ | $61.74 \%$ | $\$ 170$ |
|  |  |  |  |  |
| $\$ 36,698$ | $5.98 \%$ | $32.17 \%$ | $41.66 \%$ | $\$ 180$ |

Asset Group D - Over \$1 billion in Total Assets

Transportation Alliance Bank, Inc.
Central Bank
State Bank of Southern Utah
WebBank
Cache Valley Bank
Bank of Utah
Celtic Bank Corporation
Sunwest Bank
Green Dot Bank
Merick Bank
LendingClub Bank, National Association
BMW Bank of North America
Comenity Capital Bank
Optum Bank, Inc.
SoFi Bank, National Association
Regional Average
$\$ 582263$ $\$ 677,682$
$\$ 717,616$ $\$ 717,616$
$\$ 740,161$ $\$ 740,161$
$\$ 870,647$ $\$ 870,647$
$\$ 871,058$ \$991,252
$\qquad$
$\$ 1,476,691$
$\$ 1,964,723$
$\$ 2,266,338$
$\$ 2,2667,338$
$\$ 2,377,290$
\$2,517,462
$\$ 2,815,560$
$\$ 2$
$\$ 2,825,560$
$\$ 2,912,354$
$\$ 2,912,154$
$\$ 2,961,120$
$\mathbf{\$ 2}, 974$
$\$ 2,974,047$
$\mathbf{\$ 3 , 9 3 0} 835$
$\$ 3,930,835$
$\$ 6,218,750$
$\$ 6,218,750$
$\$ 7,074,303$
$\$ 8,610,839$
$\$ 8,610,839$
$\$ 11,959,686$
$\$ 1,959,686$
$\$ 12,950,513$
$\$ 16,395,000$
\$24,063,364
\$6,675,228


| $(\$ 252)$ | $(2.92 \%)$ | $(42.99 \%)$ | $74.41 \%$ | $\$ 148$ |
| :--- | :--- | :--- | :--- | :--- |


| $\$ 5,002$ | $3.53 \%$ | $16.74 \%$ | $49.24 \%$ | $\$ 160$ |
| ---: | ---: | ---: | ---: | ---: |
| $\$ 43,686$ | $27.63 \%$ | $45.29 \%$ | $35.67 \%$ | $\$ 274$ |
| $\$ 1,372$ | $0.78 \%$ | $7.92 \%$ | $64.09 \%$ | $\$ 134$ |
| $\$ 4,382$ | $2.35 \%$ | $26.76 \%$ | $29.72 \%$ | $\$ 139$ |
| $\$ 12,656$ | $5.85 \%$ | $104.29 \%$ | $11.92 \%$ | $\$ 204$ |
| $\$ 8,520$ | $3.96 \%$ | $27.76 \%$ | $37.86 \%$ | $\$ 151$ |
| $\$ 228$ | $0.09 \%$ | $0.67 \%$ | $50.05 \%$ | $\$ 165$ |
|  |  |  |  |  |
| $\$ 10,835$ | $6.31 \%$ | $32.78 \%$ | $39.79 \%$ | $\$ 175$ |

$\qquad$

| \$1,792 | 0.52\% | 4.87\% | 57.91\% | \$110 | \$16,229 | 1.30\% | 11.46\% | 57.83\% | \$118 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$6,898 | 1.36\% | 12.28\% | 49.92\% | \$109 | \$28,035 | 1.40\% | 13.07\% | 52.73\% | \$110 |
| \$21,944 | 3.94\% | 25.37\% | 24.23\% | \$156 | \$79,852 | 3.77\% | 24.41\% | 24.82\% | \$148 |
| \$6,465 | 1.06\% | 13.12\% | 61.50\% | \$87 | \$22,381 | 0.94\% | 11.90\% | 59.19\% | \$96 |
| \$20,653 | 3.21\% | 24.77\% | 66.23\% | \$229 | \$56,952 | 2.40\% | 17.88\% | 61.86\% | \$217 |
| \$12,753 | 1.77\% | 16.26\% | 41.65\% | \$111 | \$55,839 | 1.97\% | 18.96\% | 38.18\% | \$106 |
| \$9,760 | 1.40\% | 10.71\% | 51.37\% | \$101 | \$40,504 | 1.56\% | 11.48\% | 50.22\% | \$100 |
| \$38,221 | 5.41\% | 28.78\% | 30.33\% | \$249 | \$131,513 | 5.16\% | 27.07\% | 33.31\% | \$239 |
| \$9,597 | 1.29\% | 15.25\% | 61.13\% | \$167 | \$34,041 | 1.23\% | 14.41\% | 58.60\% | \$161 |
| \$14,307 | 1.39\% | 56.93\% | 48.39\% | \$114 | \$82,513 | 2.05\% | 98.12\% | 35.14\% | \$155 |
| \$12,116 | 0.80\% | 4.18\% | 30.58\% | \$140 | \$221,419 | 3.69\% | 19.26\% | 28.99\% | \$138 |
| \$105,505 | 6.38\% | 79.03\% | 57.24\% | \$159 | \$352,284 | 5.60\% | 70.59\% | 58.70\% | \$142 |
| \$6,726 | 0.32\% | 2.67\% | 68.90\% | \$212 | \$34,581 | 0.42\% | 3.55\% | 63.96\% | \$234 |
| \$58,616 | 1.94\% | 13.23\% | 20.54\% | \$171 | \$244,816 | 2.03\% | 14.32\% | 20.23\% | \$161 |
| $(\$ 6,212)$ | (0.20\%) | (1.30\%) | 48.83\% | \$211 | \$531,463 | 4.24\% | 26.40\% | 45.20\% | \$209 |
| \$119,000 | 2.78\% | 31.91\% | 24.02\% | \$104 | \$426,000 | 2.49\% | 27.77\% | 25.96\% | \$104 |
| \$128,607 | 2.30\% | 16.14\% | 62.89\% | \$385 | \$349,446 | 2.12\% | 15.39\% | 68.46\% | \$326 |
| \$33,338 | 2.10\% | 20.84\% | 47.39\% | \$166 | \$159,286 | 2.49\% | 25.06\% | 46.08\% | \$163 |

## Source: SNL Financial

Note: Report includes only bank-level dat
$N A=$ data was not available.

Balance Sheet \& Net Interest Margin

Summary Trends of Historical Asset Group Averages: Yield on Earning Assets \& Net Interest Margin (FTE)




Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.

Summary Trends of Historical Asset Group Averages: Asset Growth Rate \& Deposit Growth Rate





## Source: SNL Financial

Note: Report includes only bank-level data.
$N A=$ data was not available.

|  |  | As of Date |  |  |  |  |  | Year to Date |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region | Institution Name | Total Assets (\$000) | Total Lns \& Leases $(\$ 000)$ | $\begin{aligned} & \text { Total Deposits } \\ & (\$ 000) \end{aligned}$ | Loans/Deposits <br> (\%) | Liquidity Ratio (\%) | Assets/Employees (\$000) | $\begin{aligned} & \text { Yield on Earning } \\ & \text { Assets (\%) } \end{aligned}$ | Cost of Interest Bearing Liab (\%) | Cost of Funds (\%) | $\begin{array}{\|c\|} \text { Net Interest } \\ \text { Margin (FTE) (\%) } \end{array}$ | $\begin{aligned} & \text { Asset Growth } \\ & \text { Rate (\%) } \end{aligned}$ | $\begin{aligned} & \text { Deposit Growth } \\ & \text { Rate (\%) } \end{aligned}$ |
| Asset Group A - \$0 to \$250 million in total assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Liberty Bank, Inc. Holladay Bank and Trust Home Savings Bank | $\begin{array}{r} \$ 12,365 \\ \$ 61,857 \\ \$ 118,483 \end{array}$ | $\begin{array}{r} \$ 7,953 \\ \$ 48,836 \\ \$ 102,954 \end{array}$ | $\begin{aligned} & \$ 11,487 \\ & \$ 50,030 \\ & \$ 78,386 \end{aligned}$ | $\begin{gathered} 69.23 \% \\ 97.61 \% \\ 131.34 \% \end{gathered}$ | $\begin{aligned} & 36.93 \% \\ & 22.31 \% \\ & 12.94 \% \end{aligned}$ | $\begin{array}{r} \$ 1,124 \\ \$ 11,186 \\ \$ 11,848 \end{array}$ | $\begin{aligned} & 7.34 \% \\ & 5.68 \% \\ & 6.31 \% \end{aligned}$ | $\begin{aligned} & 3.76 \% \\ & 2.75 \% \\ & 3.27 \% \end{aligned}$ | $\begin{aligned} & 3.66 \% \\ & 1.85 \% \\ & 3.58 \% \end{aligned}$ | 4.06\% <br> 4.17\% <br> 3.57\% | $\begin{aligned} & 14.12 \% \\ & \text { (9.12\%) } \end{aligned}$ $6.20 \%$ | $\begin{array}{r} 22.10 \% \\ (11.37 \%) \\ 4.15 \% \end{array}$ |
|  | Utah Independent Bank Continental Bank | $\begin{aligned} & \$ 131,706 \\ & \$ 181,471 \end{aligned}$ | $\begin{array}{r} \$ 80,855 \\ \$ 152,405 \end{array}$ | $\begin{aligned} & \$ 112,532 \\ & \$ 134,745 \end{aligned}$ | $\begin{array}{r} 71.85 \% \\ 113.11 \% \end{array}$ | $\begin{aligned} & 40.63 \% \\ & 17.98 \% \end{aligned}$ | $\begin{aligned} & \$ 5,488 \\ & \$ 5,337 \end{aligned}$ | $\begin{aligned} & 6.82 \% \\ & 7.35 \% \end{aligned}$ | $\begin{aligned} & 1.37 \% \\ & 1.62 \% \end{aligned}$ | $\begin{aligned} & 0.83 \% \\ & 1.52 \% \end{aligned}$ | $\begin{aligned} & 6.06 \% \\ & 6.13 \% \end{aligned}$ | (2.88\%) | $\begin{aligned} & \text { (5.46\%) } \\ & (1.06 \%) \end{aligned}$ |
|  | Regional Average | \$101,176 | \$78,601 | \$77,436 | 96.63\% | 26.16\% | \$5,997 | 6.70\% | 2.55\% | 2.29\% | 4.80\% | 2.44\% | 1.67\% |
| Asset Group B - \$251 to \$500 million in total assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | First Electronic Bank Brighton Bank Milestone Bank | \$269,555 \$293,422 \$315,994 | $\begin{aligned} & \$ 100,830 \\ & \$ 201,805 \\ & \$ 284,030 \end{aligned}$ | $\begin{aligned} & \$ 177,832 \\ & \$ 252,118 \\ & \$ 227,897 \end{aligned}$ | $\begin{gathered} 56.70 \% \\ 80.04 \% \\ 106.02 \% \end{gathered}$ | $\begin{aligned} & 85.61 \% \\ & 29.66 \% \\ & 12.25 \% \end{aligned}$ | $\begin{aligned} & \$ 3,412 \\ & \$ 6,113 \\ & \$ 6,077 \end{aligned}$ | $\begin{array}{r} 24.64 \% \\ 5.91 \% \\ 8.97 \% \end{array}$ | $\begin{aligned} & 5.02 \% \\ & 1.22 \% \\ & 2.96 \% \end{aligned}$ | $\begin{aligned} & 0.72 \% \\ & 0.50 \% \\ & 2.97 \% \end{aligned}$ | $\begin{array}{r} 23.79 \% \\ 5.34 \% \\ 6.58 \% \end{array}$ | $\begin{aligned} & 41.27 \% \\ & (2.10 \%) \\ & 43.50 \% \end{aligned}$ | $\begin{aligned} & 39.97 \% \\ & (7.33 \%) \\ & 57.69 \% \end{aligned}$ |
|  | Regional Average | \$292,990 | \$195,555 | \$232,616 | 80.92\% | 42.51\% | \$5,201 | 13.17\% | 3.07\% | 1.40\% | 11.90\% | 27.56\% | 30.11\% |
| Asset Group C - \$501 million to \$1 billion in total assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Finwise Bank | \$582,263 | \$418,956 | \$440,433 | 95.12\% | 25.77\% | \$3,594 | 13.79\% | 4.11\% | 2.77\% | 11.66\% | 46.68\% | 56.84\% |
|  | Square Financial Services, Inc. | \$677,682 | \$299,995 | \$214,294 | 139.99\% | 133.65\% | \$5,465 | 17.18\% | 2.21\% | 2.24\% | 16.35\% | 46.09\% | 12.79\% |
|  | First Utah Bank | \$717,616 | \$538,612 | \$592,740 | 90.87\% | 13.89\% | \$6,770 | 6.84\% | 2.83\% | 2.04\% | 4.93\% | 0.47\% | (1.21\%) |
|  | Prime Alliance Bank | \$740,161 | \$590,984 | \$667,152 | 88.58\% | 24.56\% | \$23,876 | 7.19\% | 3.85\% | 3.67\% | 4.02\% | 17.81\% | 18.98\% |
|  | The Pitney Bowes Bank Inc. | \$870,647 | \$340,489 | \$741,420 | 45.92\% | 60.92\% | \$41,459 | 6.72\% | 0.53\% | 0.43\% | 6.33\% | 10.22\% | 12.79\% |
|  | Capital Community Bank | \$871,058 | \$741,408 | \$732,532 | 101.21\% | 13.06\% | \$6,913 | 13.70\% | 2.97\% | 2.67\% | 11.57\% | 34.17\% | 46.81\% |
|  | Nelnet Bank | \$991,252 | \$438,475 | \$847,564 | 51.73\% | 47.83\% | \$19,063 | 5.71\% | 3.90\% | 3.86\% | 2.33\% | 7.90\% | 7.33\% |
|  | Regional Average | \$778,668 | \$481,274 | \$605,162 | 87.63\% | 45.67\% | \$15,306 | 10.16\% | 2.91\% | 2.53\% | 8.17\% | 23.33\% | 22.05\% |
| Asset Group D - Over \$1 billion in Total Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Transportation Alliance Bank, Inc. | \$1,476,691 | \$1,161,301 | \$1,228,139 | 94.56\% | 18.88\% | \$4,113 | 12.31\% | 3.11\% | 3.05\% | 9.37\% | 26.15\% | 27.77\% |
|  | Central Bank | \$1,964,723 | \$1,155,159 | \$1,441,887 | 80.11\% | 27.21\% | \$7,067 | 5.07\% | 2.28\% | 1.51\% | 3.73\% | (3.19\%) | (9.39\%) |
|  | Medallion Bank | \$2,266,338 | \$2,100,338 | \$1,871,039 | 112.26\% | 6.69\% | \$17,706 | 11.15\% | 2.67\% | 2.71\% | 8.90\% | 15.95\% | 16.14\% |
|  | State Bank of Southern Utah | \$2,377,290 | \$1,434,548 | \$1,913,056 | 74.99\% | 15.28\% | \$8,805 | 4.28\% | 2.34\% | 1.38\% | 2.73\% | 7.58\% | (1.23\%) |
|  | WebBank | \$2,517,462 | \$1,994,094 | \$2,081,723 | 95.79\% | 19.90\% | \$10,317 | 15.83\% | 4.22\% | 4.00\% | 12.31\% | 28.35\% | 32.72\% |
|  | Cache Valley Bank | \$2,825,560 | \$2,302,615 | \$2,483,302 | 92.72\% | 17.63\% | \$9,056 | 5.99\% | 2.29\% | 1.55\% | 4.57\% | (3.62\%) | (1.26\%) |
|  | Bank of Utah | \$2,912,354 | \$2,289,688 | \$2,113,286 | 108.35\% | 6.46\% | \$7,664 | 5.26\% | 2.40\% | 1.46\% | 4.06\% | 21.01\% | 8.79\% |
|  | Celtic Bank Corporation | \$2,961,120 | \$2,145,840 | \$2,159,892 | 99.35\% | 30.52\% | \$9,583 | 9.66\% | 3.43\% | 3.00\% | 7.20\% | 38.58\% | 43.37\% |
|  | Sunwest Bank | \$2,974,047 | \$2,155,080 | \$2,557,228 | 84.27\% | 10.98\% | \$10,220 | 5.58\% | 2.27\% | 1.11\% | 4.45\% | 17.91\% | 21.86\% |
|  | Green Dot Bank | \$3,930,835 | \$80,023 | \$3,512,148 | 2.28\% | 20.77\% | \$46,796 | 5.90\% | 11.10\% | 0.06\% | 5.84\% | (0.73\%) | (7.45\%) |
|  | Merrick Bank | \$6,218,750 | \$4,993,743 | \$4,982,422 | 100.23\% | 26.39\% | \$12,122 | 20.37\% | 3.10\% | 2.51\% | 18.33\% | 5.33\% | 8.69\% |
|  | WEX Bank | \$7,074,303 | \$3,049,443 | \$5,358,821 | 56.91\% | 59.62\% | \$86,272 | 16.99\% | 4.66\% | 3.12\% | 13.38\% | 33.41\% | 14.87\% |
|  | LendingClub Bank, National Association BMW Bank of North America | $\begin{array}{r} \$ 8,610,839 \\ \$ 11,959,686 \end{array}$ | $\begin{aligned} & \$ 5,511,875 \\ & \$ 9,120,791 \end{aligned}$ | $\begin{aligned} & \$ 7,426,445 \\ & \$ 7,680,078 \end{aligned}$ | $\begin{gathered} 74.22 \% \\ 118.76 \% \end{gathered}$ | $\begin{aligned} & 32.79 \% \\ & 27.76 \% \end{aligned}$ | $\begin{array}{r} \$ 8,401 \\ \$ 398,656 \end{array}$ | $\begin{array}{r} 10.15 \% \\ 5.13 \% \end{array}$ | $\begin{aligned} & 3.94 \% \\ & 2.88 \% \end{aligned}$ | $\begin{aligned} & 3.79 \% \\ & 2.85 \% \end{aligned}$ | $\begin{aligned} & 6.85 \% \\ & 2.75 \% \end{aligned}$ | $\begin{gathered} 13.45 \% \\ 0.62 \% \end{gathered}$ | $\begin{gathered} 15.66 \% \\ 1.57 \% \end{gathered}$ |
|  | Comenity Capital Bank | \$12,950,513 | \$11,336,235 | \$9,339,288 | 121.38\% | 19.00\% | \$107,921 | 21.10\% | 4.26\% | 4.23\% | 17.83\% | (13.03\%) | 1.07\% |
|  | Optum Bank, Inc. | \$16,395,000 | \$4,967,000 | \$13,975,000 | 35.54\% | 67.98\% | \$30,305 | 3.47\% | 0.10\% | 0.08\% | 3.40\% | 4.59\% | 4.00\% |
|  | SoFi Bank, National Association | \$24,063,364 | \$19,818,678 | \$18,881,613 | 104.96\% | 16.78\% | \$23,755 | 10.63\% | 4.01\% | 4.23\% | 6.97\% | 163.75\% | 156.25\% |
|  | Regional Average | \$6,675,228 | \$4,448,027 | \$5,235,610 | 85.69\% | 24.98\% | \$46,986 | 9.93\% | 3.47\% | 2.39\% | 7.80\% | 20.95\% | 19.61\% |

[^0]$N A=$ data was not available.

## Asset Quality

Summary Trends of Historical Asset Group Averages: Non accruals/Loans, Reserves/Loans \& NPAs/Total Assets


Source: SNL Financial
Note: Report includes only bank-level data.
$N A=$ data was not available.
$N M=$ per SNL Financial, the data was not provided as the ratios are too high/low to be meaningful.


Asset Group A - \$0 to $\$ 250$ million in total assets
Liberty Bank, Inc.
Holladay Bank and Trust
Home Savings Bank
Utan Independent Bank
Continental Bank

Continental Bank
Regional Average
Asset Group B - $\$ 251$ to $\$ 500$ million in total assets
First Electronic Bank
Brighton Bank
Milestone Bank
Regional Average
Asset Group C - $\$ 501$ million to $\$ 1$ billion in total assets
Finwise Bank
Square Financial Services, Inc.
First Utah Bank
Prime Alliance Bank
The Pitney Bowes Bank Inc.
Capital Community Bank
Nelnet Bank

Nelnet Bank
Regional Average
Asset Group D - Over \$1 billion in Total Assets
Transportation Alliance Bank, Inc.
Central Bank
Medallion Bank
State Bank of Southern Utah
WebBank
Cache Valley Bank
Bank of Utah
Celtic Bank Corporation
Sunwest Bank
Green Dot Bank
Merrick Bank
WEX Bank
LendingClub Bank, National Association
BMW Bank of North America
Comenity Capital Bank
Optum Bank, In.
SoFi Bank, National Association

Regional Average

| \$12,365 | \$76 | 0.96\% | 3.03\% | 317.11\% | 18.83\% | 0.61\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$61,857 | \$30 | 0.06\% | 1.81\% | 376.92\% | 1.96\% | 0.38\% |
| \$118,483 | \$0 | 0.00\% | 0.93\% | 0.00\% | 0.00\% | 0.00\% |
| \$131,706 | \$328 | 0.41\% | 1.38\% | 340.85\% | 1.76\% | 0.25\% |
| \$181,471 | \$2,387 | 1.57\% | 3.00\% | 175.58\% | 8.25\% | 1.44\% |
| \$101,176 | \$564 | 0.60\% | 2.03\% | 242.09\% | 6.16\% | 0.54\% |


| $\$ 269,555$ | $\$ 0$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 293,422$ | $\$ 0$ | $0.00 \%$ | $1.32 \%$ | $N M$ | $0.61 \%$ | $0.06 \%$ |
| $\$ 315,994$ | $\$ 2,019$ | $0.71 \%$ | $2.27 \%$ | $319.51 \%$ | $4.25 \%$ | $0.64 \%$ |
|  |  |  |  |  |  |  |
| $\$ 292,990$ | $\$ 673$ | $0.24 \%$ | $1.20 \%$ | $159.76 \%$ | $1.62 \%$ | $0.23 \%$ |


| $\$ 582,263$ | $\$ 26,512$ | $6.33 \%$ | $3.08 \%$ | $47.66 \%$ | $21.30 \%$ | $4.64 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 677,682$ | $\$ 1,533$ | $0.51 \%$ | $5.73 \%$ | $N M$ | $0.36 \%$ | $0.23 \%$ |
| $\$ 717,616$ | $\$ 2,156$ | $0.40 \%$ | $1.21 \%$ | $276.30 \%$ | $3.26 \%$ | $0.33 \%$ |
| $\$ 740,161$ | $\$ 17,736$ | $3.00 \%$ | $4.02 \%$ | $134.00 \%$ | $19.12 \%$ | $2.40 \%$ |
| $\$ 870,647$ | $\$ 1,388$ | $0.41 \%$ | $2.18 \%$ | $145.44 \%$ | $8.07 \%$ | $0.59 \%$ |
| $\$ 871,058$ | $\$ 12,523$ | $1.69 \%$ | $2.28 \%$ | $124.75 \%$ | $10.03 \%$ | $1.55 \%$ |
| $\$ 991,252$ | $\$ 0$ | $0.00 \%$ | $1.98 \%$ |  |  |  |
|  |  |  |  |  | $0.90 \%$ | $0.00 \%$ |
| $\$ 778,668$ | $\$ 8,835$ | $1.76 \%$ | $2.93 \%$ | $145.63 \%$ | $9.01 \%$ | $1.39 \%$ |


| \$1,476,691 | \$16,472 | 1.42\% | 2.69\% | 184.53\% | 13.33\% | 1.57\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,964,723 | \$38 | 0.00\% | 2.97\% | NM | 1.94\% | 0.03\% |
| \$2,266,338 | \$14,089 | 0.67\% | 3.77\% | 562.73\% | 3.27\% | 0.62\% |
| \$2,377,290 | \$7,104 | 0.50\% | 1.29\% | 228.95\% | 4.83\% | 0.46\% |
| \$2,517,462 | \$814 | 0.04\% | 1.28\% | NM | 4.44\% | 0.03\% |
| \$2,825,560 | \$5,432 | 0.24\% | 1.27\% | 323.78\% | 3.14\% | 0.38\% |
| \$2,912,354 | \$0 | 0.00\% | 1.39\% | 0.00\% | 0.03\% | 0.00\% |
| \$2,961,120 | \$28,142 | 1.31\% | 1.86\% | 132.79\% | 5.23\% | 1.03\% |
| \$2,974,047 | \$13,134 | 0.61\% | 1.92\% | 314.38\% | 6.58\% | 0.60\% |
| \$3,930,835 | \$2,915 | 3.64\% | 10.51\% | 288.40\% | 2.01\% | 0.07\% |
| \$6,218,750 | \$25,142 | 0.50\% | 19.29\% | 692.73\% | 19.22\% | 2.24\% |
| \$7,074,303 | \$2,948 | 0.10\% | 1.71\% | NM | 3.78\% | 0.04\% |
| \$8,610,839 | \$45,374 | 0.82\% | 5.63\% | 570.93\% | 4.85\% | 0.63\% |
| \$11,959,686 | \$15,156 | 0.17\% | 0.18\% | 109.88\% | 0.83\% | 0.13\% |
| \$12,950,513 | \$1,492 | 0.01\% | 12.43\% | 920.69\% | 20.39\% | 1.18\% |
| \$16,395,000 | \$10,000 | 0.20\% | 0.91\% | 450.00\% | 0.89\% | 0.06\% |
| \$24,063,364 | \$1,821 | 0.01\% | 0.28\% | NM | 0.81\% | 0.01\% |
| \$6,675,228 | \$11,181 | 0.60\% | 4.08\% | 367.68\% | 5.62\% | 0.53\% |

## Source: SNL Financial

Note: Report includes only bank-level data.
NA = data was not available.

Capital Adequacy

Summary Trends of Historical Asset Group Averages: Leverage Ratio, Tier 1 Risk Based Ratio, Risk Based Capital Ratio \& Common Equity Tier 1 Risk Based Ratio


Asset Group C - \$501 to \$1 billion in Total Assets As of Date


## Asset Group B - \$251 to \$500 million in Total Assets

 As of Date
-Leverage Ratio -Tier 1 Risk Based Ratio $\angle$ Risk Based Capital Ratio * Comon Equity Tier 1 RB Ratio


Source: SNL Financial
Note: Report includes only bank-level dat
$N A=$ data was not available.


Asset Group A - \$0 to $\$ 250$ million in total assets
Liberty Bank, Inc.
Holladay Bank and Trust
Home Savings Bank
Utah Independent Bank
Continental Bank

Utah Independent Ban
Continental Bank
Regional Average
Asset Group B - \$251 to $\$ 500$ million in total asset

## First Electronic Bank <br> Brighton Bank

Regional Average
Asset Group C - \$501 million to \$1 billion in total assets

```
Finwise Bank
Square Financial Services, Inc.
First Utah Bank
Prime Alliance Bank
The Pitney Bowes Bank Inc.
Nelnet Bank
```

Regional Average
Asset Group D - Over \$1 billion in Total Assets
Transportation Alliance Bank, Inc.
Central Bank
Medallion Bank
State Bank of Southern Utah
State Bank
WebBank
Cache Valley Bank
Bank of Utah
Celtic Bank Corporation
Sunwest Bank
Green Dot Bank
Merrick Ban
LendingClub Bank, National Association
BMW Bank of North America
Comenity Capital Bank
Optum Bank, Inc.
SoFi Bank, National Association
Regional Average

| $\$ 12,365$ | $\$ 614$ | $\$ 614$ | $\$ 614$ | $4.92 \%$ | $7.26 \%$ | $8.52 \%$ | $7.26 \%$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 61,857$ | $\$ 11,131$ | $\$ 11,131$ | $\$ 11,131$ | $18.32 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| $\$ 118,483$ | $\$ 18,954$ | $\$ 18,954$ | $\$ 18,954$ | $16.73 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| $\$ 131,706$ | $\$ 17,498$ | $\$ 19,546$ | $\$ 19,546$ | $14.04 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ |
| $\$ 181,471$ | $\$ 27,036$ | $\$ 27,030$ | $\$ 27,030$ |  | $14.70 \%$ | $16.04 \%$ | $17.31 \%$ |
|  |  |  |  |  |  | $16.04 \%$ |  |
| $\$ 101,176$ | $\$ 15,047$ | $\$ 15,455$ | $\$ 15,455$ | $13.74 \%$ | $4.66 \%$ | $5.17 \%$ | $4.66 \%$ |


| \$101,176 | \$15,047 | \$15,455 | \$15,455 | 13.74\% | 4.66\% | 5.17\% | 4.66\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$269,555 | \$81,965 | \$81,851 | \$81,851 | 35.38\% | 74.19\% | 74.19\% | 74.19\% |
| \$293,422 | \$28,083 | \$34,156 | \$34,156 | 11.73\% | 0.00\% | 0.00\% | 0.00\% |
| \$315,994 | \$43,100 | \$43,051 | \$43,051 | 14.30\% | 0.00\% | 0.00\% | 0.00\% |
| \$292,990 | \$51,049 | \$53,019 | \$53,019 | 20.47\% | 24.73\% | 24.73\% | 24.73\% |
| \$582,263 | \$122,056 | \$116,108 | \$116,108 | 20.72\% | 0.00\% | 0.00\% | 0.00\% |
| \$677,682 | \$409,437 | \$409,517 | \$409,517 | 64.75\% | 124.83\% | 126.13\% | 124.83\% |
| \$717,616 | \$69,977 | \$69,813 | \$69,813 | 9.91\% | 12.07\% | 13.20\% | 12.07\% |
| \$740,161 | \$68,971 | \$77,245 | \$77,245 | 10.38\% | 12.15\% | 13.43\% | 12.15\% |
| \$870,647 | \$55,872 | \$89,375 | \$89,375 | 10.33\% | 0.00\% | 0.00\% | 0.00\% |
| \$871,058 | \$127,266 | \$126,812 | \$126,812 | 14.72\% | 15.59\% | 16.86\% | 15.59\% |
| \$991,252 | \$135,606 | \$133,953 | \$133,953 | 12.54\% | 0.00\% | 0.00\% | 0.00\% |
| \$778,668 | \$141,312 | \$146,118 | \$146,118 | 20.48\% | 23.52\% | 24.23\% | 23.52\% |


| \$1,476,691 | \$149,052 | \$154,792 | \$154,792 | 11.36\% | 10.75\% | 12.01\% | 10.75\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$1,964,723 | \$233,497 | \$264,769 | \$264,769 | 13.10\% | 0.00\% | 0.00\% | 0.00\% |
| \$2,266,338 | \$351,792 | \$362,561 | \$293,774 | 16.24\% | 16.82\% | 18.10\% | 13.63\% |
| \$2,377,290 | \$208,579 | \$251,579 | \$251,579 | 10.36\% | 0.00\% | 0.00\% | 0.00\% |
| \$2,517,462 | \$343,842 | \$334,833 | \$334,833 | 13.17\% | 14.36\% | 15.43\% | 14.36\% |
| \$2,825,560 | \$317,500 | \$319,502 | \$319,502 | 11.10\% | 12.32\% | 13.46\% | 12.32\% |
| \$2,912,354 | \$373,331 | \$379,012 | \$379,012 | 13.66\% | 17.10\% | 18.35\% | 17.10\% |
| \$2,961,120 | \$548,798 | \$543,341 | \$543,341 | 19.35\% | 0.00\% | 0.00\% | 0.00\% |
| \$2,974,047 | \$262,631 | \$278,631 | \$278,631 | 9.35\% | 10.55\% | 11.81\% | 10.55\% |
| \$3,930,835 | \$147,657 | \$423,188 | \$423,188 | 10.28\% | 29.11\% | 29.69\% | 29.11\% |
| \$6,218,750 | \$1,149,976 | \$1,300,728 | \$1,300,728 | 20.97\% | 23.78\% | 25.18\% | 23.78\% |
| \$7,074,303 | \$595,196 | \$675,198 | \$675,198 | 10.21\% | 15.11\% | 16.27\% | 15.11\% |
| \$8,610,839 | \$1,023,919 | \$949,406 | \$949,406 | 11.39\% | 15.77\% | 17.06\% | 15.77\% |
| \$11,959,686 | \$1,807,278 | \$1,834,298 | \$1,834,298 | 15.14\% | 16.32\% | 16.46\% | 16.32\% |
| \$12,950,513 | \$1,888,097 | \$1,911,806 | \$1,911,806 | 15.18\% | 16.60\% | 17.97\% | 16.60\% |
| \$16,395,000 | \$1,552,000 | \$1,938,000 | \$1,938,000 | 11.46\% | 17.77\% | 18.20\% | 17.77\% |
| \$24,063,364 | \$3,402,713 | \$3,331,616 | \$3,331,616 | 14.96\% | 17.31\% | 17.59\% | 17.31\% |
| \$6,675,228 | \$844,462 | \$897,251 | \$893,204 | 13.37\% | 13.75\% | 14.56\% | 13.56\% |

## Source: SNL Financial

Note: Report includes only bank-level data
$N A=$ data was not available.

Definitions

| Total assets | All assets owned by the company as of the date indicated, as carried on the balance sheet and defined under the indicated accounting principles. |
| :---: | :---: |
| Net income | Net income after taxes, minority interest, and extraordinary and other after-tax items. Noncontrolling interest may be included, per relevant accounting standards. FASB Accounting Standards Codification ${ }^{\circledR}$ (ASC) Section 810-10-65, which includes noncontrolling interests for fiscal years starting after December 15, 2008, for example. |
| Return on average assets (\%) | Return on average assets; net income as a percent of average assets. |
| Return on average equity (\%) | Return on average equity; net income as a percent of average equity. |
| Efficiency ratio (FTE) (\%) | Noninterest expense before foreclosed property expense, amortization of intangibles, and goodwill impairments as a percent of net interest income (fully taxable equivalent, if available) and noninterest revenues, excluding only gains from securities transactions and nonrecurring items. |
| Salary expense $\div$ employees | Salary and benefits expense divided by number of full-time equivalent employees at end of period. |
| Total loans and leases | The total of loans and lease financing receivables, net of unearned income. Includes loans secured by real estate; loans to depository institutions; loans to finance agricultural production and other loans to farmers; commercial and industrial loans; acceptances of other banks (both US and foreign); loans to individuals for household, family, and other personal expenditures; loans to foreign governments and official institutions; obligations of states and political subdivisions in the United States; other loans (for purchasing or carrying securities, for example, and not including consumer loans); lease financing receivables (net of unearned income); and less any unearned income on loans reflected in items above. |
| Total deposits | Amounts in customers' banking deposits; any accounts subject to federal banking deposit insurance, including any portions in jumbo deposits that aren't insured but subject to the FDIC deposit regulations. |
| Liquidity ratio (\%) | Liquid assets (cash and balance due to deposit institution plus securities plus federal funding and repurchasing plus trading accounts minus pledged securities divided by total liabilities. |
| Total assets $\div$ employees | Total assets divided by number of full-time equivalent employees at end of period. |
| Loans $\div$ deposits (\%) | Loans held for investment, before reserves, as a percent of total insured deposits. |
| Yield on earning assets (\%) | Return earned on interest-earning assets, expressed as a percent. Total interest and dividend income divided by average earning assets. |
| Cost of interest-bearing liability (\%) | Interest incurred on liabilities as a percent of average interestbearing liabilities. Total interest expense divided by average interest-bearing liabilities. |

Cost of funds (\%) Interest incurred on liabilities as a percent of average non-interest-bearing deposits and interest-bearing liabilities.

Net interest margin (FTE) (\%) Net interest income, on a fully taxable-equivalent basis if available, as a percent of average earning assets.

| Asset growth rate (\%) | Growth in total assets. Annualized is equal to (current period total assets minus previous period total assets) divided by previous period total assets. |
| :---: | :---: |
| Deposit growth rate (\%) | Growth in deposits. Annualized is equal to ((current period deposits minus previous period deposits) times (domestic and foreign office)) divided by previous period deposits. |
| Total loans and leases nonaccrual | Amount of loans and finance leases, gross of reserves, on which interest is no longer accruing. |
| Nonaccrual loans $\div$ total loans (\%) | Nonaccrual loans, net of guaranteed loans, as a percent of total gross loans. |
| Reserves : loans (\%) | Reserves for loan losses as a percent of loans before reserves. |
| Reserves - nonperforming loans (\%) | Loan loss reserves as a percent of nonperforming loans. |
| Nonperforming assets / total assets (\%) | Nonperforming assets (nonperforming loans and leases, renegotiated loans and leases, and real estate owned) as a percent of assets. |
| Nonperforming assets + loans 90PD $\div$ tangible equity + loan loss reserves (\%) | Nonperforming assets plus loans 90 days or more past due divided by tangible common equity and reserves. This is also known as the common version of the Texas ratio. |
| Total equity capital | Equity as defined under the indicated accounting principles. Includes par value, paid in capital, retained earnings, and other adjustments to equity. Minority interest may be included, per relevant accounting standards. ASC Section 810-10-65, which includes minority interest for fiscal years starting after December 15, 2008, for example. |
| Tier 1 capital | For Office of Thrift Supervision (OTS)-regulated institutions, it represents the amount of core capital as defined under the latest OTS guidelines at period-end. For FDIC-regulated institutions it represents the amount of Tier 1 capital as defined by the latest regulatory agency guidelines. |
| Leverage ratio (\%) | Tier 1 leverage ratio according to regulatory capital guidelines. Usually defined as Tier 1 capital as a percent of tangible assets. |
| Tier 1 risk-based ratio (\%) | Tier 1 capital as a percent of total risk-adjusted assets. |
| Risk-Based Capital Ratio (\%) | The regulatory risk-based capital ratio as defined under the latest OTS or FDIC guidelines at period-end. This ratio is usually equal to total risk-based capital divided by total risk-adjusted assets. |
| Common Equity Tier Risk Based Ratio (\%) | Tier 1 common capital as a percent of risk-weighted assets. |


[^0]:    Source: SNL Financial
    Note: Report includes only bank-level data.

